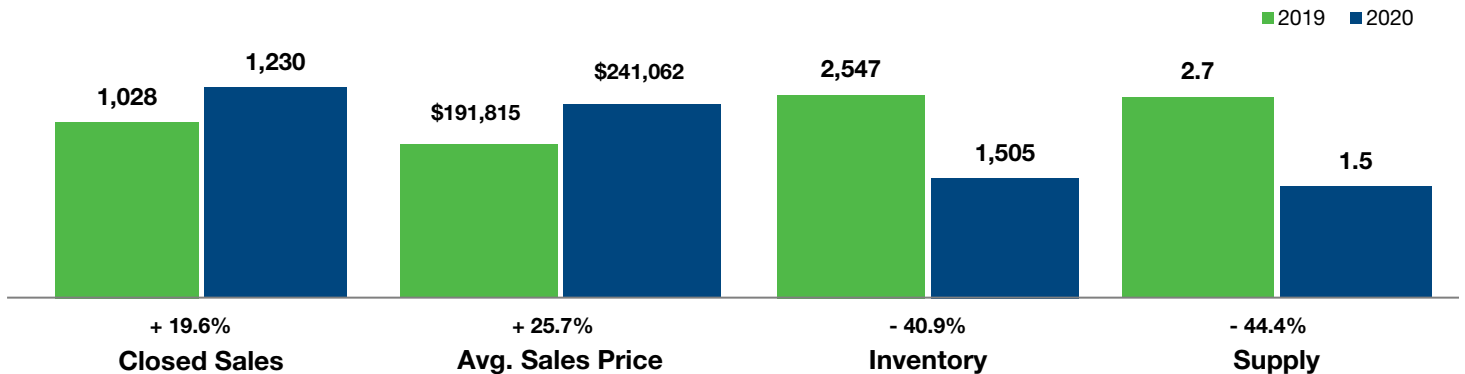


Jackson, MO

Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
Closed Sales	1,028	1,230	+ 19.6%	9,663	10,227	+ 5.8%
Average Sales Price*	\$191,815	\$241,062	+ 25.7%	\$206,079	\$227,388	+ 10.3%
Median Sales Price*	\$168,150	\$205,000	+ 21.9%	\$180,000	\$197,500	+ 9.7%
Days on Market Until Sale	44	28	- 36.4%	47	40	- 14.9%
Percentage of Original List Price Received*	96.0%	99.2%	+ 3.3%	96.6%	98.3%	+ 1.8%
Pending Sales	971	1,164	+ 19.9%	10,085	11,074	+ 9.8%
Inventory	2,547	1,505	- 40.9%	--	--	--
Supply	2.7	1.5	- 44.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Average Sales Price Rolling 12-Month Calculation

