

Local Market Update for January 2022

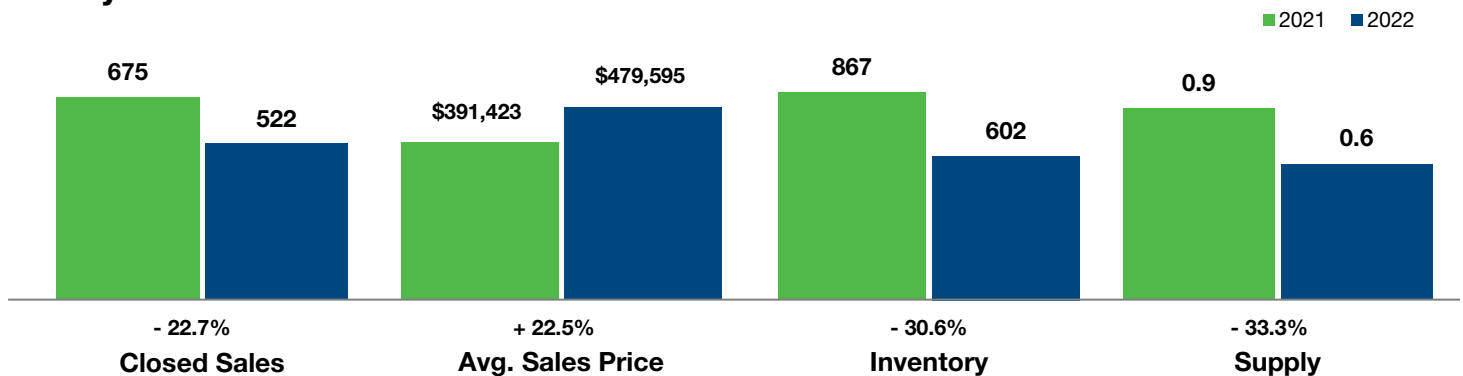


Johnson, KS

	January			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 1-2021	Thru 1-2022	Percent Change
Closed Sales	675	522	- 22.7%	675	522	- 22.7%
Average Sales Price*	\$391,423	\$479,595	+ 22.5%	\$391,423	\$479,595	+ 22.5%
Median Sales Price*	\$332,500	\$396,450	+ 19.2%	\$332,500	\$396,450	+ 19.2%
Days on Market Until Sale	32	23	- 28.1%	32	23	- 28.1%
Percentage of Original List Price Received*	100.0%	102.1%	+ 2.1%	100.0%	102.1%	+ 2.1%
Pending Sales	791	652	- 17.6%	791	652	- 17.6%
Inventory	867	602	- 30.6%	--	--	--
Supply	0.9	0.6	- 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Average Sales Price Rolling 12-Month Calculation

