Local Market Update – October 2025

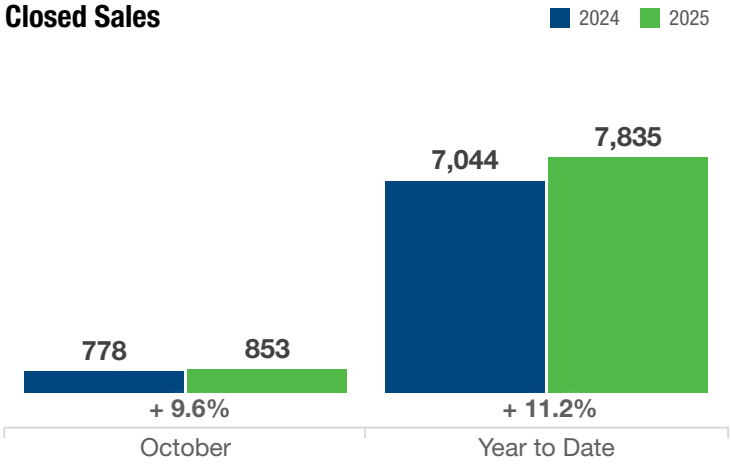
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Johnson, KS

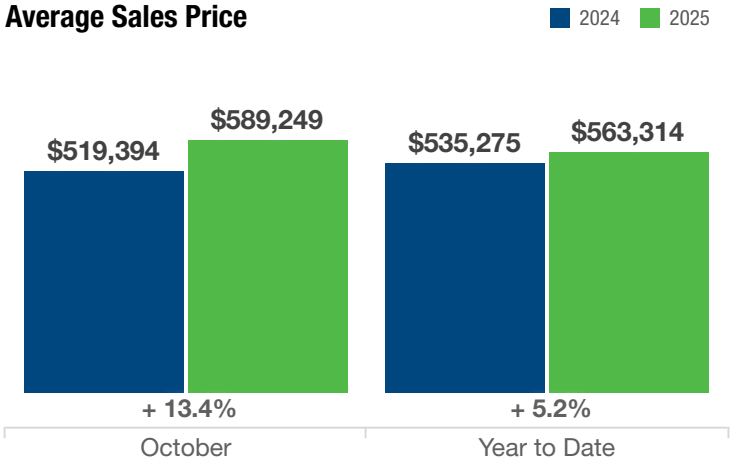
	October			Year to Date		
Key Metrics	**2024**	**2025**	**% Change**	**Thru 10-2024**	**Thru 10-2025**	**% Change**
Closed Sales	778	**853**	+ 9.6%	7,044	**7,835**	+ 11.2%
Average Sales Price*	$519,394	**$589,249**	+ 13.4%	$535,275	**$563,314**	+ 5.2%
Median Sales Price*	$438,750	**$465,000**	+ 6.0%	$450,000	**$469,000**	+ 4.2%
Days on Market Until Sale	36	**36**	0.0%	37	**36**	- 2.7%
Percentage of Original List Price Received	99.4%	**99.1%**	- 0.3%	100.7%	**100.1%**	- 0.6%
Pending Sales	745	**703**	- 5.6%	7,573	**8,071**	+ 6.6%
Inventory	1,615	**1,745**	+ 8.0%	—	—	—
Supply	2.4	**2.3**	- 4.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

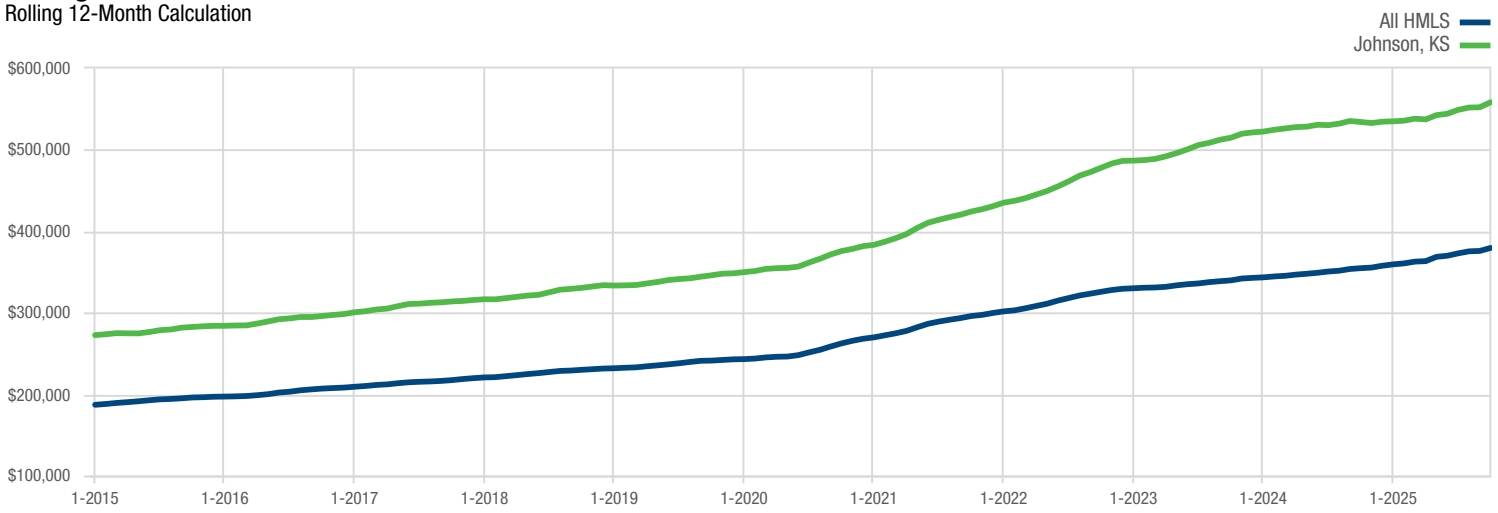


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 7, 2025. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2025 ShowingTime Plus, LLC.