

Northwest Missouri Chapter

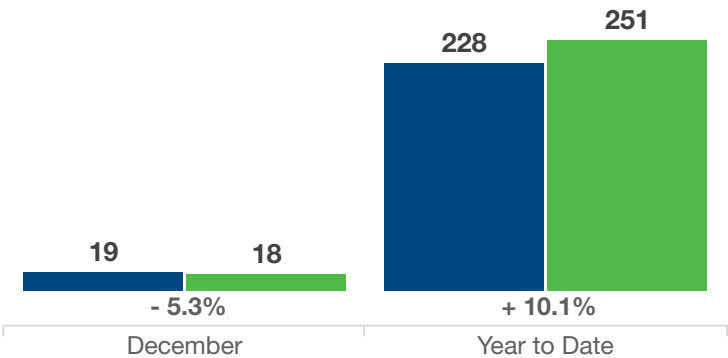
Includes Atchison, Holt, and Nodaway counties in the State of Missouri

Key Metrics	December			Year to Date		
	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
Closed Sales	19	18	- 5.3%	228	251	+ 10.1%
Average Sales Price*	\$194,570	\$243,750	+ 25.3%	\$212,729	\$208,179	- 2.1%
Median Sales Price*	\$172,500	\$194,000	+ 12.5%	\$197,940	\$177,000	- 10.6%
Days on Market Until Sale	45	71	+ 57.8%	59	62	+ 5.1%
Percentage of Original List Price Received	94.6%	88.7%	- 6.2%	93.0%	91.5%	- 1.6%
Pending Sales	14	23	+ 64.3%	231	262	+ 13.4%
Inventory	68	70	+ 2.9%	—	—	—
Supply	3.6	3.3	- 8.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

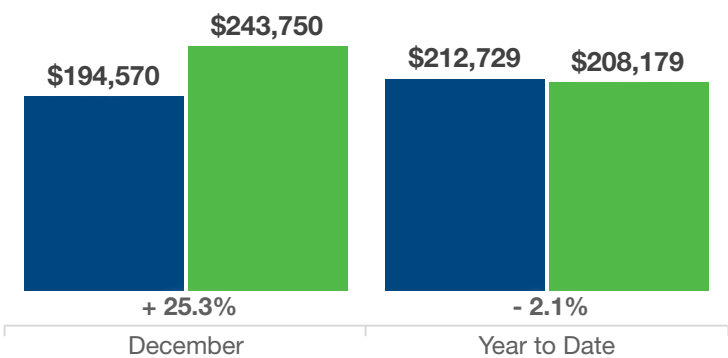
Closed Sales

2024 2025

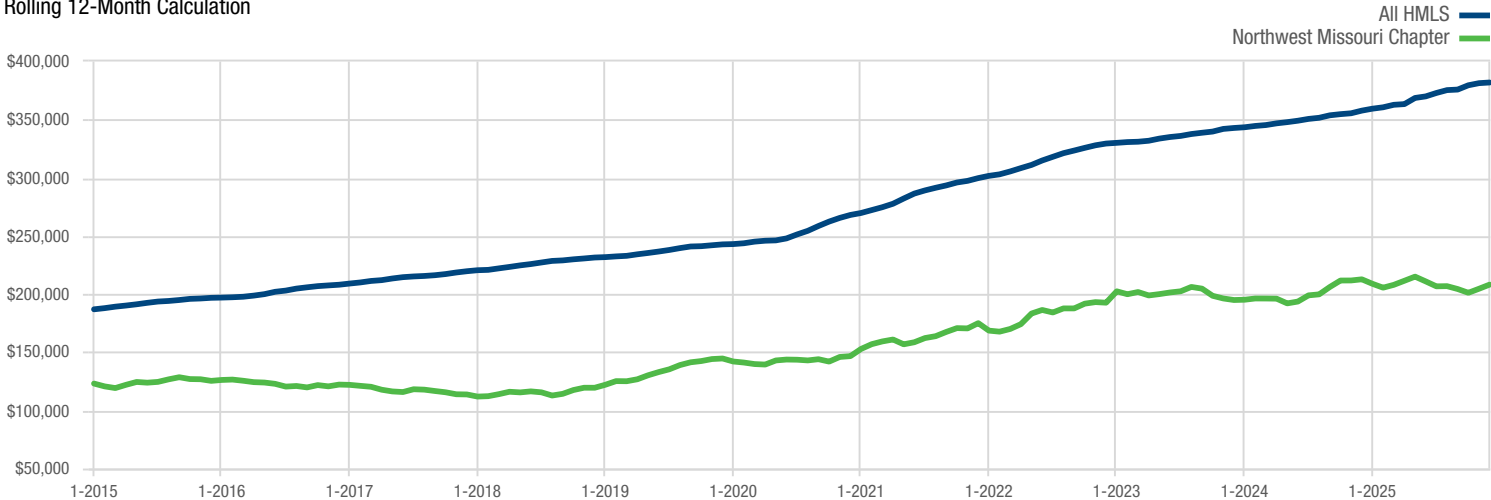


Average Sales Price

2024 2025



Average Sales Price Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.