Local Market Update – February 2026

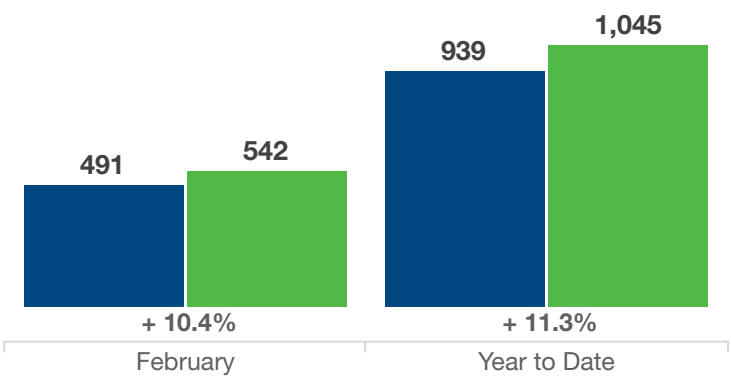
KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®
HEARTLAND MLS

Johnson, KS

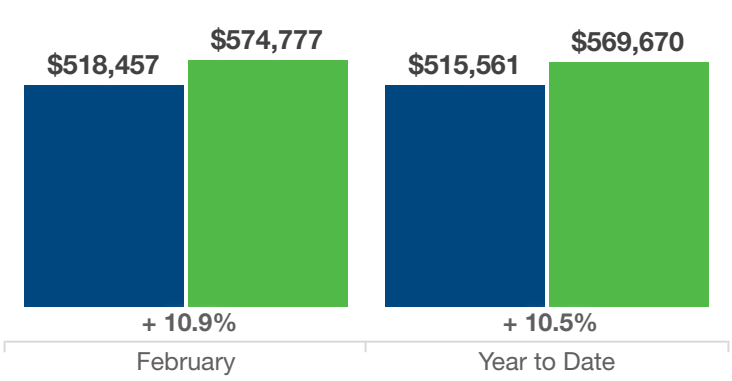
	February			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 2-2025**	**Thru 2-2026**	**% Change**
Closed Sales	491	**542**	+ 10.4%	939	**1,045**	+ 11.3%
Average Sales Price*	$518,457	**$574,777**	+ 10.9%	$515,561	**$569,670**	+ 10.5%
Median Sales Price*	$440,000	**$460,000**	+ 4.5%	$438,990	**$450,000**	+ 2.5%
Days on Market Until Sale	50	**46**	- 8.0%	46	**49**	+ 6.5%
Percentage of Original List Price Received	99.8%	**98.9%**	- 0.9%	99.2%	**98.2%**	- 1.0%
Pending Sales	602	**681**	+ 13.1%	1,125	**1,295**	+ 15.1%
Inventory	1,414	**1,402**	- 0.8%	—	—	—
Supply	2.0	**1.8**	- 10.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

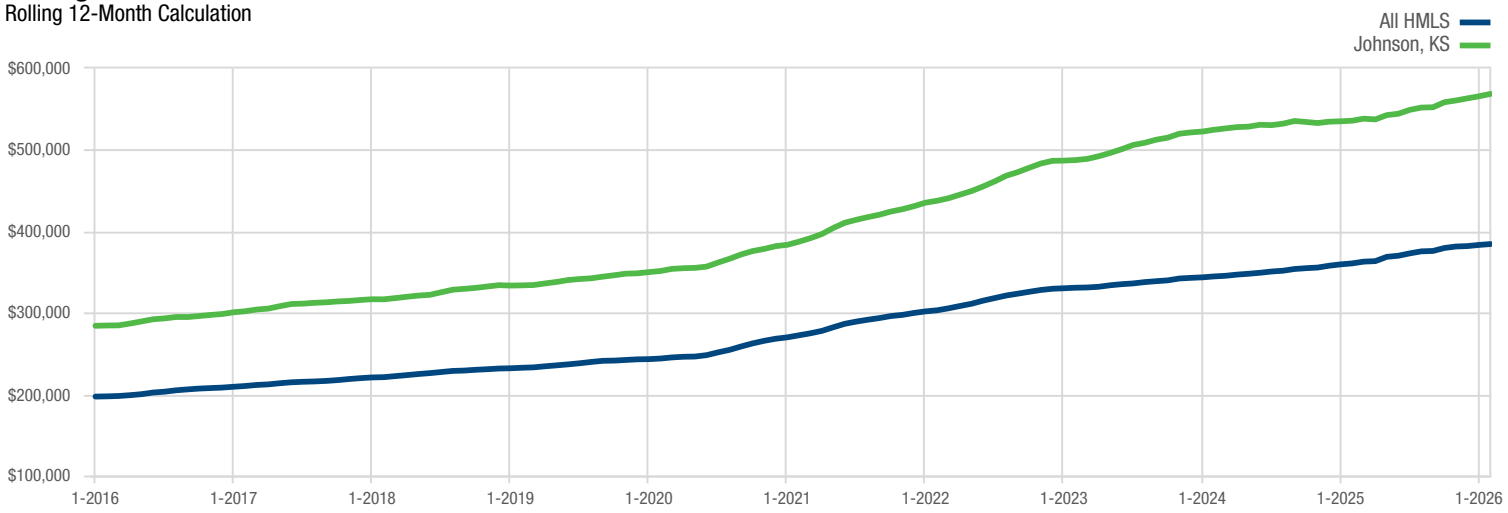


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of March 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.