Local Market Update – October 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

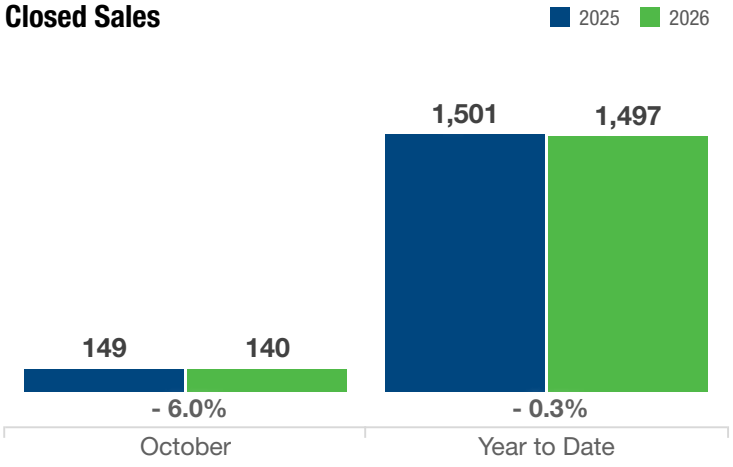
HeartlandMLS
Property Data That Moves You.℠

Cass, MO

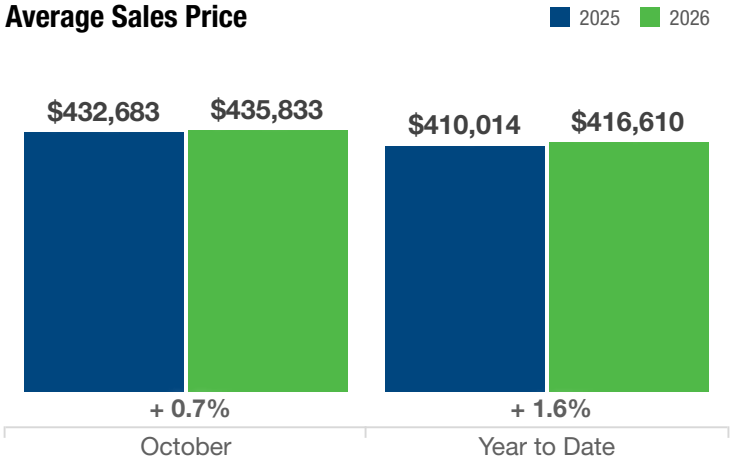
	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
Closed Sales	149	**140**	- 6.0%	1,501	**1,497**	- 0.3%
Average Sales Price*	$432,683	**$435,833**	+ 0.7%	$410,014	**$416,610**	+ 1.6%
Median Sales Price*	$352,000	**$323,750**	- 8.0%	$347,500	**$351,000**	+ 1.0%
Days on Market Until Sale	47	**53**	+ 12.8%	44	**51**	+ 15.9%
Percentage of Original List Price Received	97.0%	**96.4%**	- 0.6%	97.8%	**97.4%**	- 0.4%
Pending Sales	138	**103**	- 25.4%	1,535	**1,552**	+ 1.1%
Inventory	399	**499**	+ 25.1%	—	**—**	—
Supply	2.7	**3.4**	+ 25.9%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

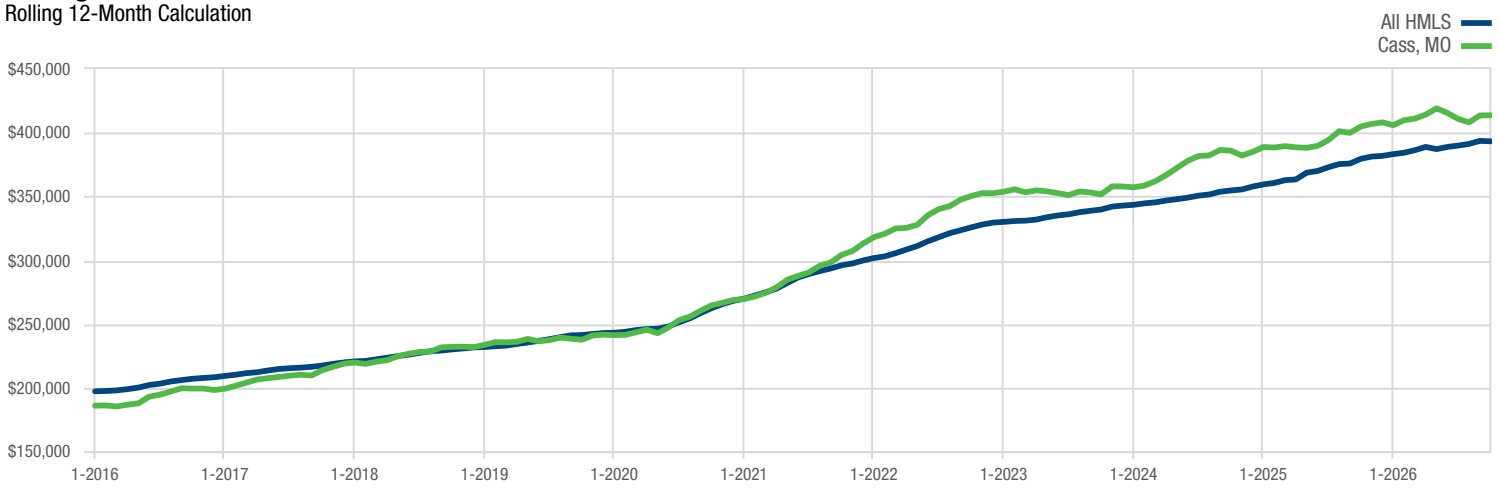


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.