Local Market Update – October 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

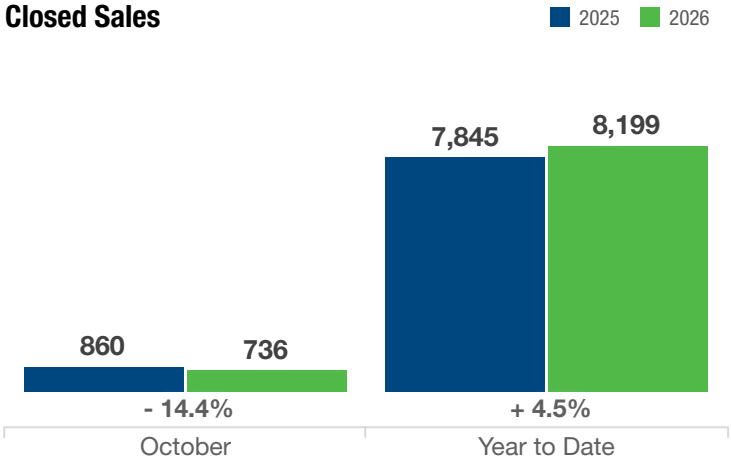
HeartlandMLS
Property Data That Moves You.℠

Johnson, KS

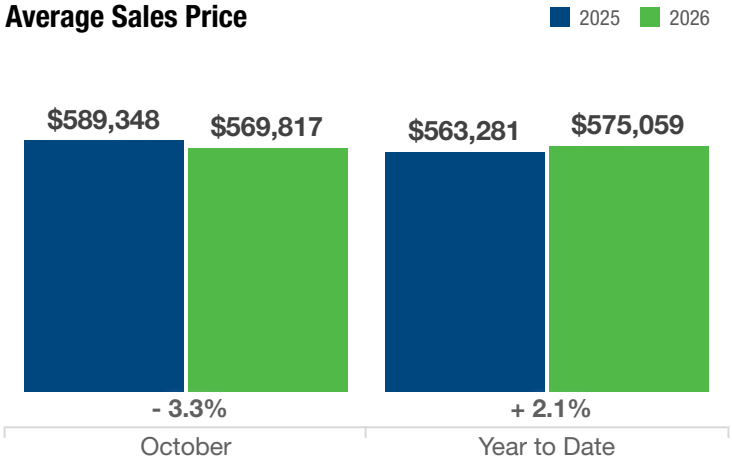
	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
Closed Sales	860	**736**	- 14.4%	7,845	**8,199**	+ 4.5%
Average Sales Price*	$589,348	**$569,817**	- 3.3%	$563,281	**$575,059**	+ 2.1%
Median Sales Price*	$465,000	**$452,500**	- 2.7%	$469,000	**$475,000**	+ 1.3%
Days on Market Until Sale	36	**34**	- 5.6%	36	**35**	- 2.8%
Percentage of Original List Price Received	99.1%	**99.1%**	0.0%	100.1%	**100.0%**	- 0.1%
Pending Sales	784	**630**	- 19.6%	8,155	**8,340**	+ 2.3%
Inventory	1,810	**1,849**	+ 2.2%	—	**—**	—
Supply	2.4	**2.3**	- 4.2%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

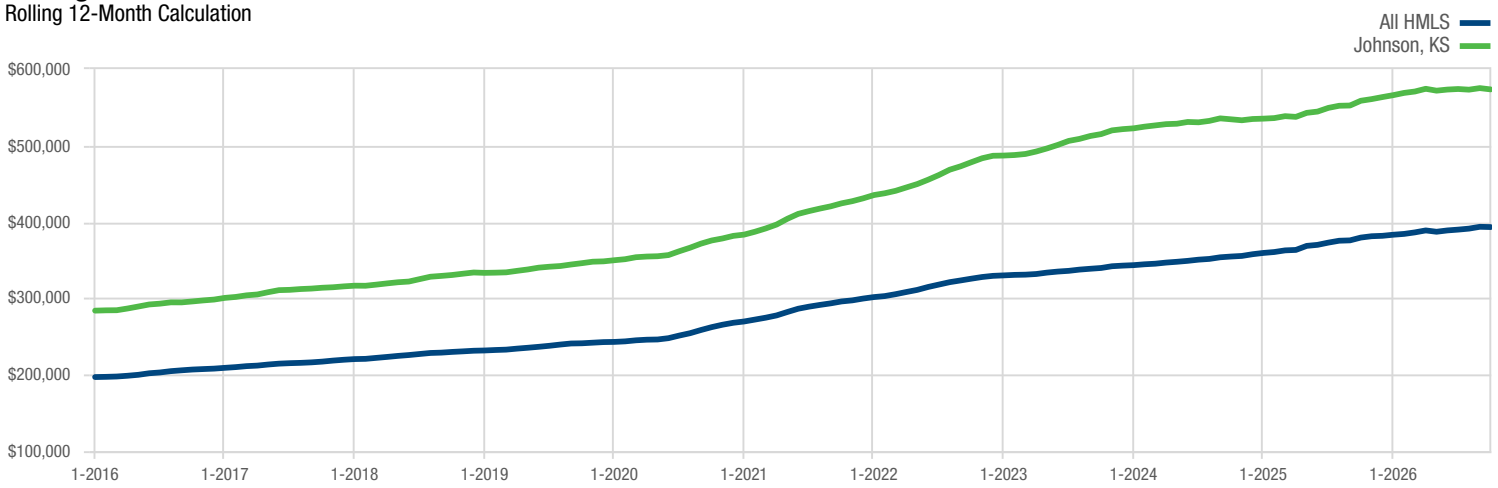


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.