# Local Market Update – October 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

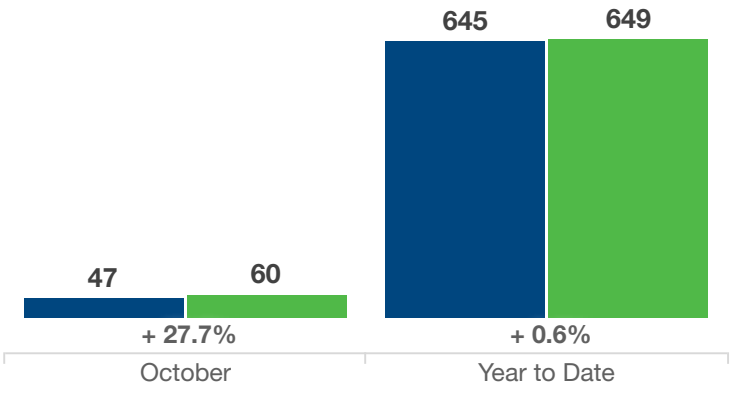
HeartlandMLS
Property Data That Moves You.℠

# Johnson, MO

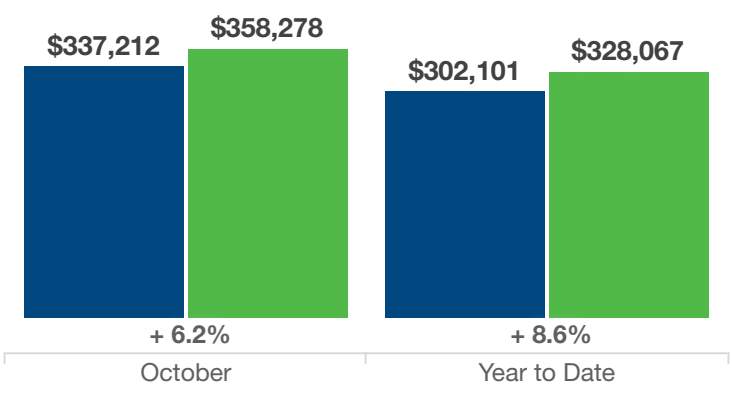
| | October | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2025** | **2026** | **% Change** | **Thru 10-2025** | **Thru 10-2026** | **% Change** |
| Closed Sales | 47 | **60** | + 27.7% | 645 | **649** | + 0.6% |
| Average Sales Price* | $337,212 | **$358,278** | + 6.2% | $302,101 | **$328,067** | + 8.6% |
| Median Sales Price* | $310,000 | **$347,950** | + 12.2% | $278,950 | **$297,000** | + 6.5% |
| Days on Market Until Sale | 56 | **54** | - 3.6% | 54 | **60** | + 11.1% |
| Percentage of Original List Price Received | 94.7% | **96.2%** | + 1.6% | 95.8% | **95.8%** | 0.0% |
| Pending Sales | 55 | **49** | - 10.9% | 649 | **645** | - 0.6% |
| Inventory | 216 | **195** | - 9.7% | — | — | — |
| Supply | 3.6 | **3.1** | - 13.9% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Closed Sales

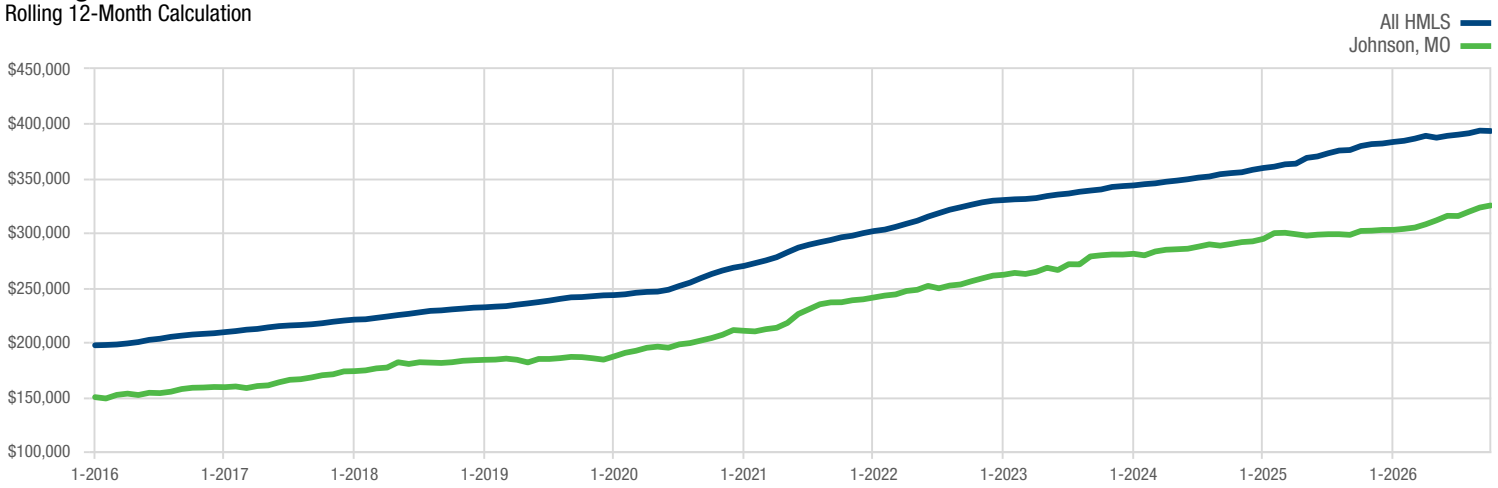



## Average Sales Price




## Average Sales Price

Rolling 12-Month Calculation




A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.