

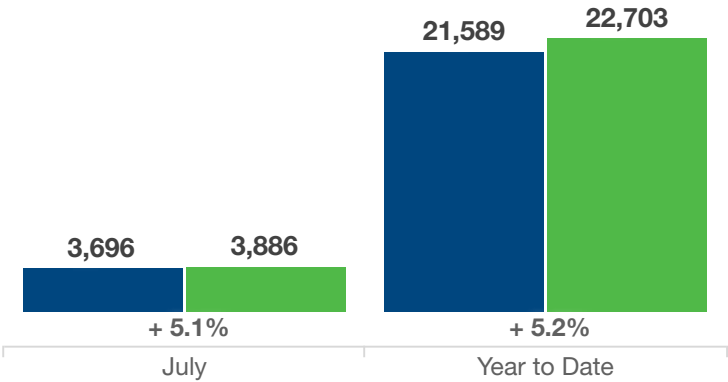
Heartland MLS

| Key Metrics                                | July      |           |          | Year to Date |             |          |
|--------------------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                                            | 2025      | 2026      | % Change | Thru 7-2025  | Thru 7-2026 | % Change |
| Closed Sales                               | 3,696     | 3,886     | + 5.1%   | 21,589       | 22,703      | + 5.2%   |
| Average Sales Price*                       | \$396,977 | \$406,907 | + 2.5%   | \$380,976    | \$394,794   | + 3.6%   |
| Median Sales Price*                        | \$336,900 | \$349,900 | + 3.9%   | \$320,000    | \$335,000   | + 4.7%   |
| Days on Market Until Sale                  | 34        | 36        | + 5.9%   | 42           | 44          | + 4.8%   |
| Percentage of Original List Price Received | 97.9%     | 98.1%     | + 0.2%   | 98.0%        | 97.8%       | - 0.2%   |
| Pending Sales                              | 3,417     | 3,163     | - 7.4%   | 23,204       | 24,133      | + 4.0%   |
| Inventory                                  | 8,714     | 8,258     | - 5.2%   | —            | —           | —        |
| Supply                                     | 2.8       | 2.6       | - 7.1%   | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

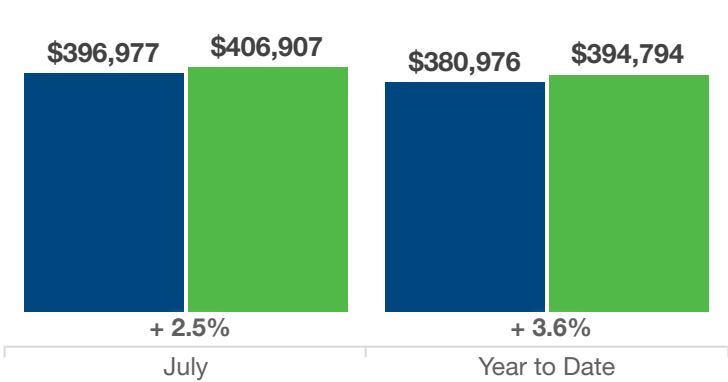
Closed Sales

2025 2026

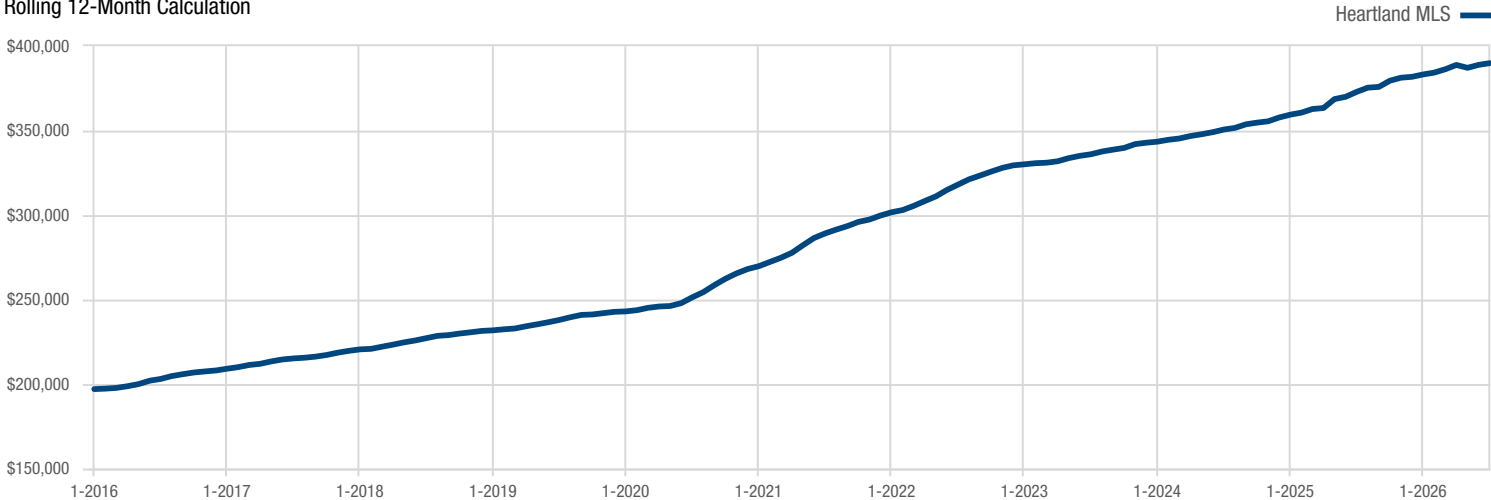


Average Sales Price

2025 2026



Average Sales Price  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.