

Five County Chapter

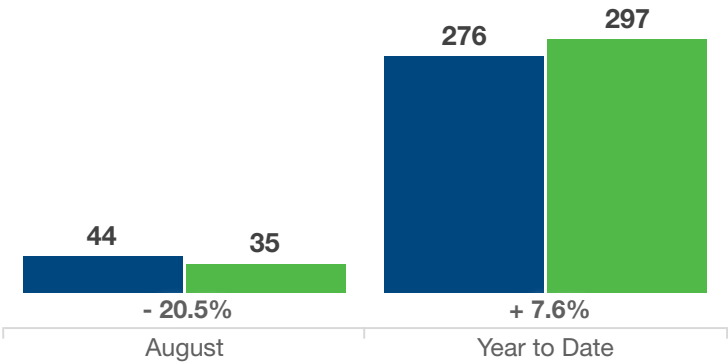
Includes Vernon, Saint Clair, Cedar, Barton and Dade Counties in the State of Missouri and Bourbon County in the State of Kansas

Key Metrics	August			Year to Date		
	2025	2026	% Change	Thru 8-2025	Thru 8-2026	% Change
Closed Sales	44	35	- 20.5%	276	297	+ 7.6%
Average Sales Price*	\$192,479	\$197,537	+ 2.6%	\$198,176	\$211,069	+ 6.5%
Median Sales Price*	\$147,500	\$175,000	+ 18.6%	\$155,000	\$171,925	+ 10.9%
Days on Market Until Sale	30	41	+ 36.7%	50	53	+ 6.0%
Percentage of Original List Price Received	95.7%	94.4%	- 1.4%	92.6%	94.1%	+ 1.6%
Pending Sales	44	45	+ 2.3%	300	321	+ 7.0%
Inventory	138	125	- 9.4%	—	—	—
Supply	3.6	3.2	- 11.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

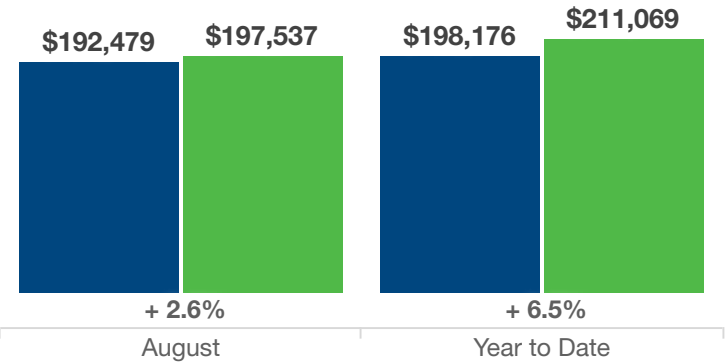
Closed Sales

2025 2026



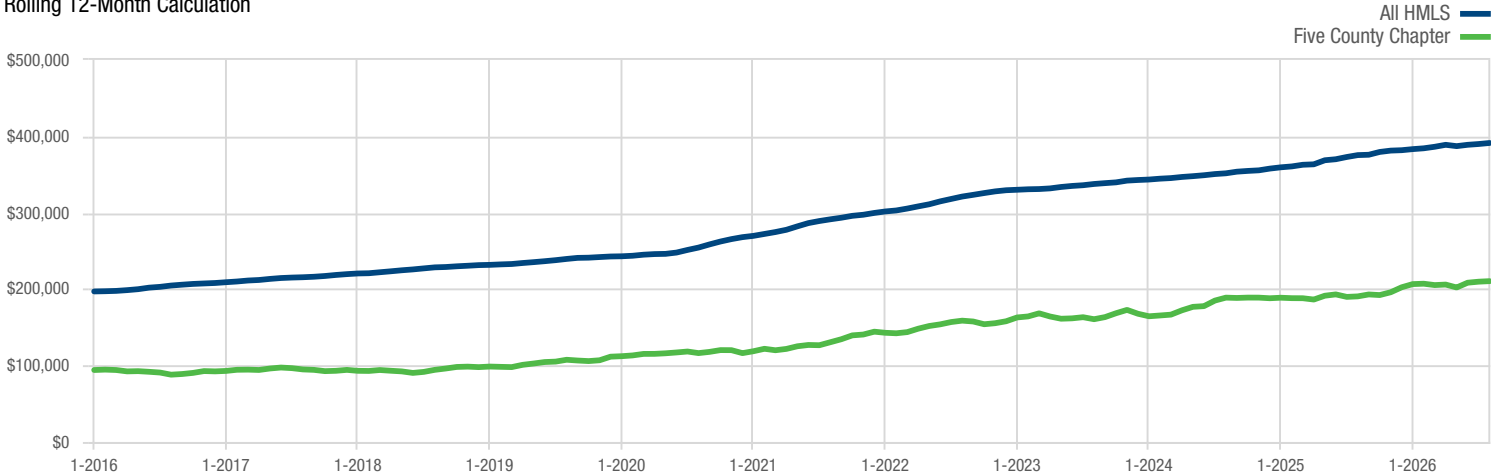
Average Sales Price

2025 2026



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.