

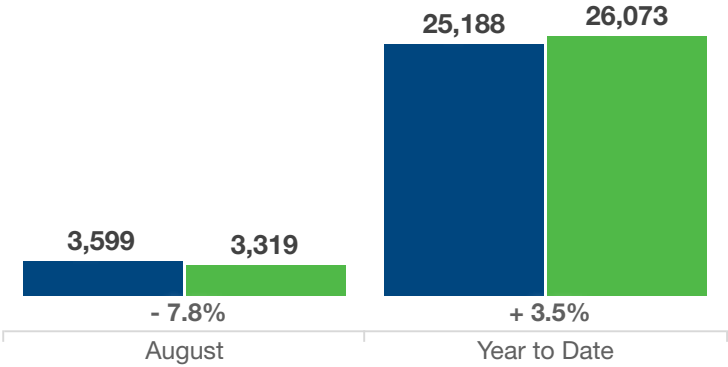
Heartland MLS

Key Metrics	August			Year to Date		
	2025	2026	% Change	Thru 8-2025	Thru 8-2026	% Change
Closed Sales	3,599	3,319	- 7.8%	25,188	26,073	+ 3.5%
Average Sales Price*	\$387,646	\$403,174	+ 4.0%	\$381,927	\$395,862	+ 3.6%
Median Sales Price*	\$324,000	\$350,000	+ 8.0%	\$320,000	\$336,000	+ 5.0%
Days on Market Until Sale	41	39	- 4.9%	42	44	+ 4.8%
Percentage of Original List Price Received	96.9%	97.7%	+ 0.8%	97.9%	97.8%	- 0.1%
Pending Sales	3,461	3,036	- 12.3%	26,662	27,345	+ 2.6%
Inventory	8,723	8,305	- 4.8%	—	—	—
Supply	2.8	2.6	- 7.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

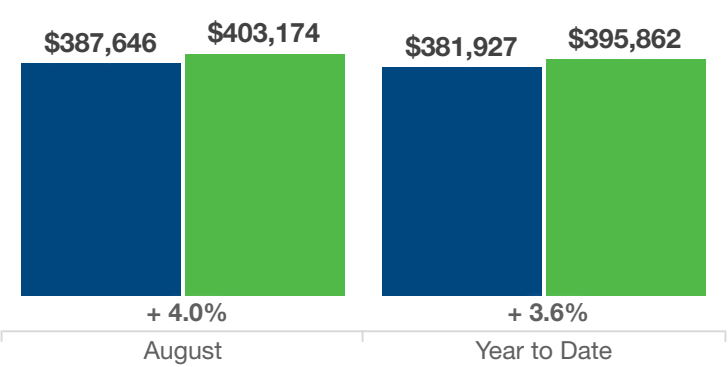
Closed Sales

2025 2026



Average Sales Price

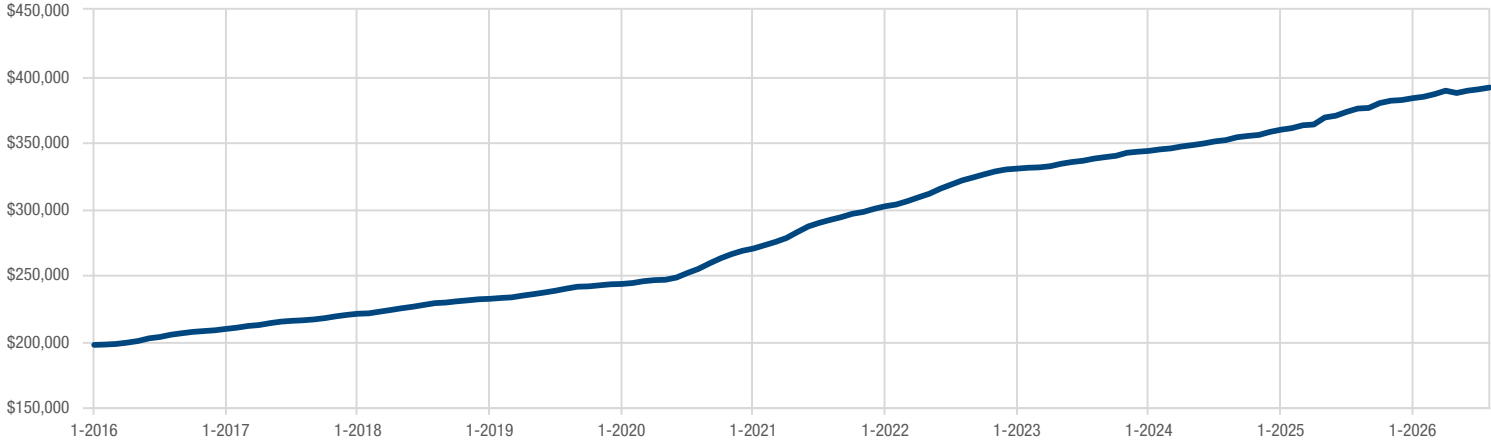
2025 2026



Average Sales Price

Rolling 12-Month Calculation

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A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.