

Midwest Missouri Chapter

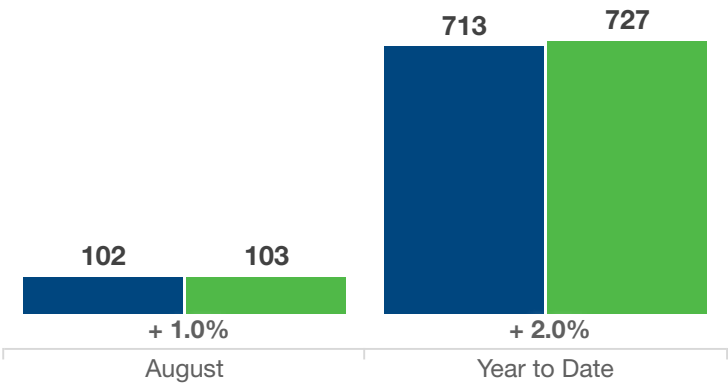
Includes Bates, Henry and Johnson Counties in the State of Missouri

Key Metrics	August			Year to Date		
	2025	2026	% Change	Thru 8-2025	Thru 8-2026	% Change
Closed Sales	102	103	+ 1.0%	713	727	+ 2.0%
Average Sales Price*	\$315,679	\$324,540	+ 2.8%	\$289,929	\$303,954	+ 4.8%
Median Sales Price*	\$275,500	\$290,000	+ 5.3%	\$259,000	\$273,000	+ 5.4%
Days on Market Until Sale	59	64	+ 8.5%	56	64	+ 14.3%
Percentage of Original List Price Received	93.2%	95.4%	+ 2.4%	95.7%	95.8%	+ 0.1%
Pending Sales	81	75	- 7.4%	736	744	+ 1.1%
Inventory	314	289	- 8.0%	—	—	—
Supply	3.7	3.3	- 10.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

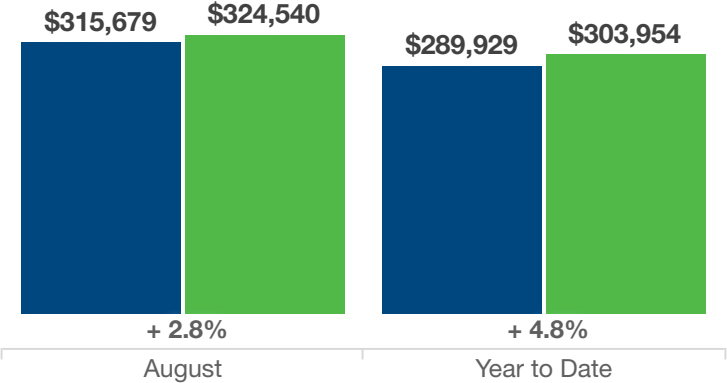
Closed Sales

2025 2026



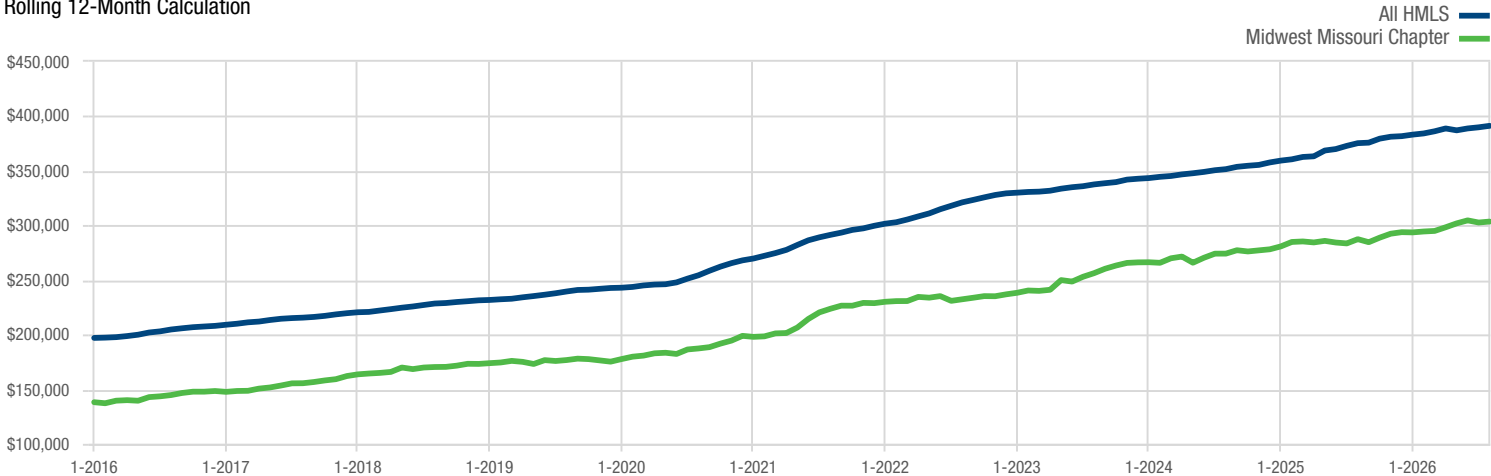
Average Sales Price

2025 2026



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.