

Southeast Kansas Chapter

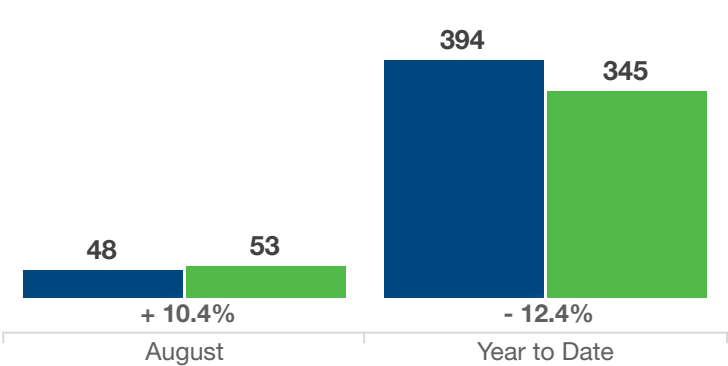
Includes Anderson, Allen, Coffey, Chautauqua, Elk, Labette, Montgomery, Neosho, Wilson and Woodson Counties in the State of Kansas and Nowata, Osage and Washington Counties in the State of Oklahoma.

Key Metrics	August			Year to Date		
	2025	2026	% Change	Thru 8-2025	Thru 8-2026	% Change
Closed Sales	48	53	+ 10.4%	394	345	- 12.4%
Average Sales Price*	\$131,280	\$172,471	+ 31.4%	\$149,997	\$159,401	+ 6.3%
Median Sales Price*	\$134,988	\$125,000	- 7.4%	\$129,450	\$125,000	- 3.4%
Days on Market Until Sale	53	60	+ 13.2%	81	75	- 7.4%
Percentage of Original List Price Received	90.9%	91.0%	+ 0.1%	90.0%	90.6%	+ 0.7%
Pending Sales	56	44	- 21.4%	412	362	- 12.1%
Inventory	207	161	- 22.2%	—	—	—
Supply	4.4	3.7	- 15.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

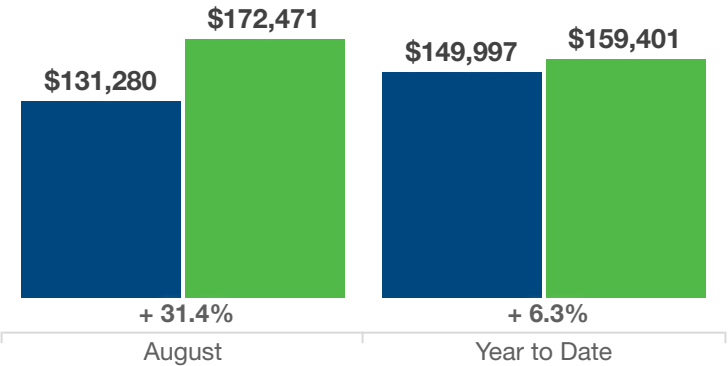
Closed Sales

2025 2026



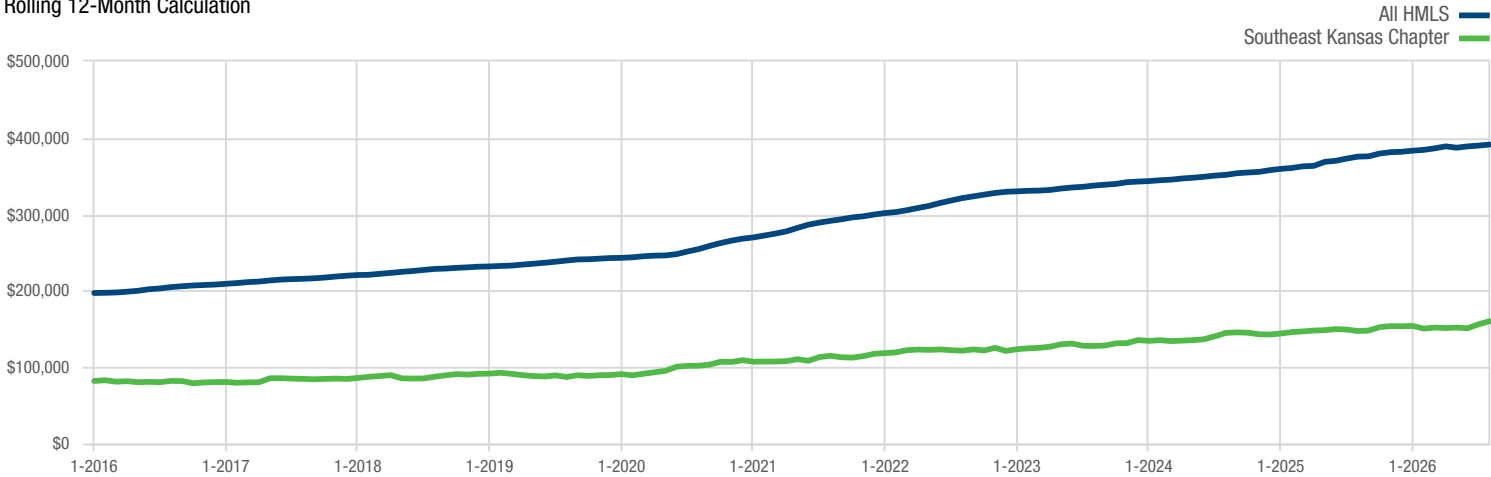
Average Sales Price

2025 2026



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.