Local Market Update – September 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

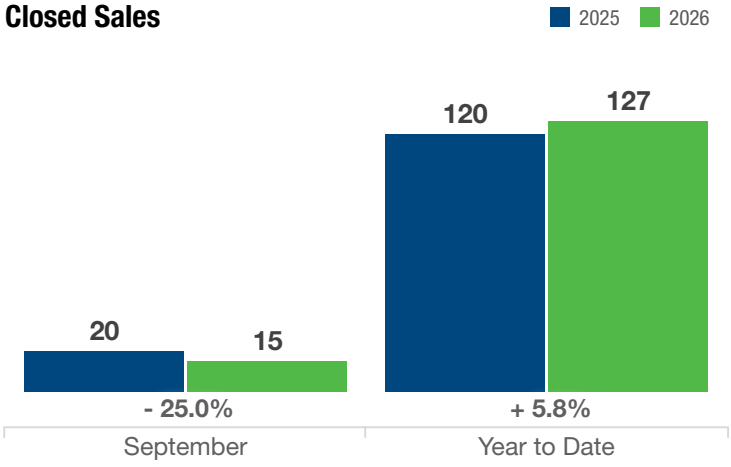
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Bates, MO

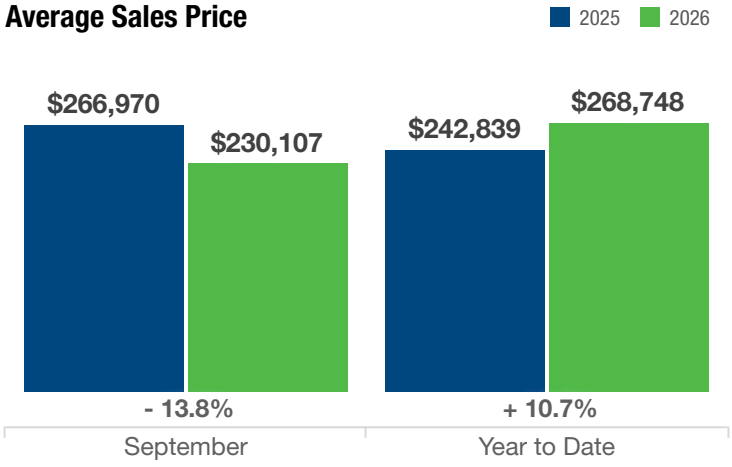
	September			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 9-2025**	**Thru 9-2026**	**% Change**
Closed Sales	20	**15**	- 25.0%	120	**127**	+ 5.8%
Average Sales Price*	$266,970	**$230,107**	- 13.8%	$242,839	**$268,748**	+ 10.7%
Median Sales Price*	$240,000	**$222,000**	- 7.5%	$200,600	**$220,000**	+ 9.7%
Days on Market Until Sale	37	**53**	+ 43.2%	56	**63**	+ 12.5%
Percentage of Original List Price Received	98.2%	**96.5%**	- 1.7%	95.2%	**97.1%**	+ 2.0%
Pending Sales	14	**9**	- 35.7%	133	**130**	- 2.3%
Inventory	57	**58**	+ 1.8%	—	**—**	—
Supply	4.1	**4.2**	+ 2.4%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

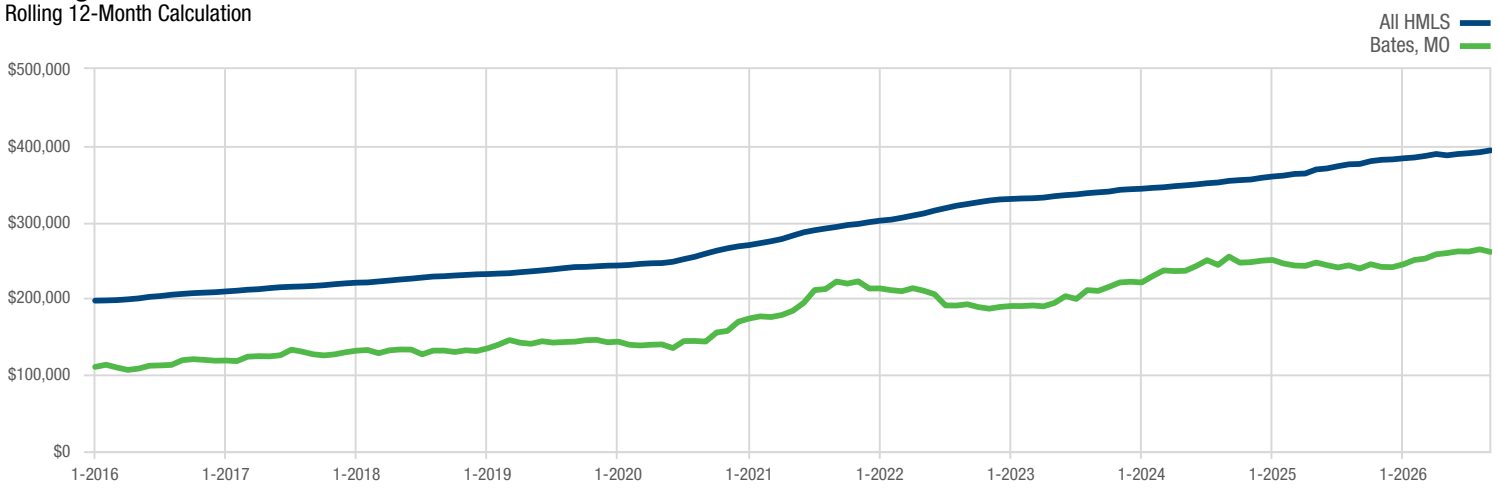


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.