# Local Market Update – September 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

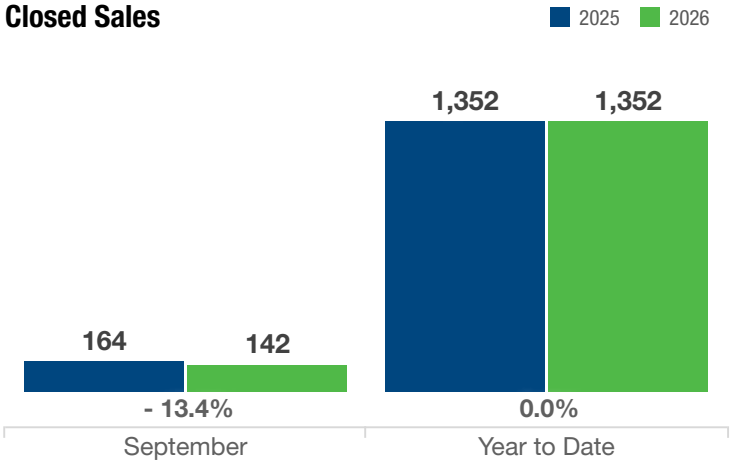
Heartland MLS
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# Cass, MO

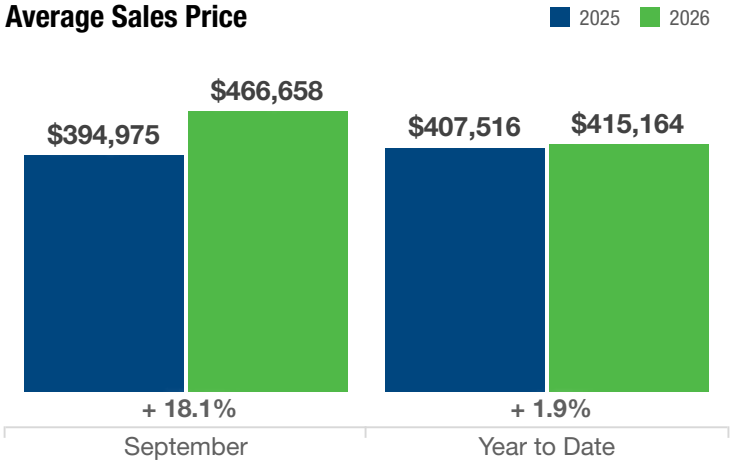
| | September | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2025** | **2026** | **% Change** | **Thru 9-2025** | **Thru 9-2026** | **% Change** |
| Closed Sales | 164 | **142** | - 13.4% | 1,352 | **1,352** | 0.0% |
| Average Sales Price* | $394,975 | **$466,658** | + 18.1% | $407,516 | **$415,164** | + 1.9% |
| Median Sales Price* | $356,000 | **$378,990** | + 6.5% | $346,500 | **$355,000** | + 2.5% |
| Days on Market Until Sale | 45 | **42** | - 6.7% | 43 | **51** | + 18.6% |
| Percentage of Original List Price Received | 96.3% | **97.9%** | + 1.7% | 97.9% | **97.5%** | - 0.4% |
| Pending Sales | 148 | **134** | - 9.5% | 1,397 | **1,445** | + 3.4% |
| Inventory | 413 | **469** | + 13.6% | — | — | — |
| Supply | 2.8 | **3.2** | + 14.3% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Closed Sales

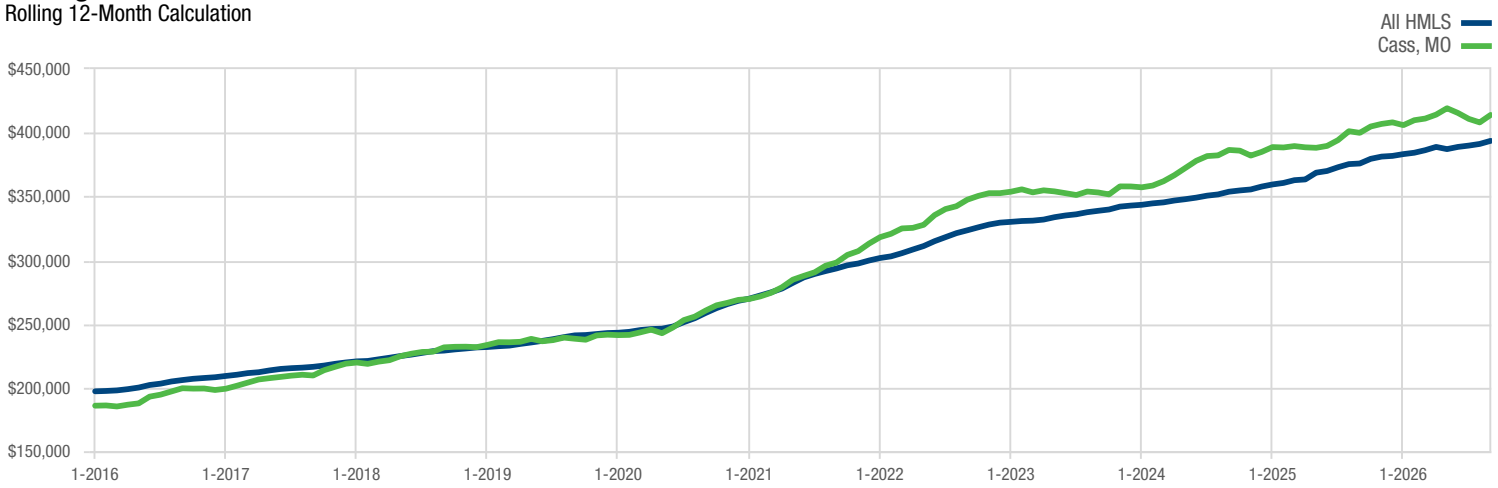



## Average Sales Price




## Average Sales Price

Rolling 12-Month Calculation




A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.