Local Market Update – September 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

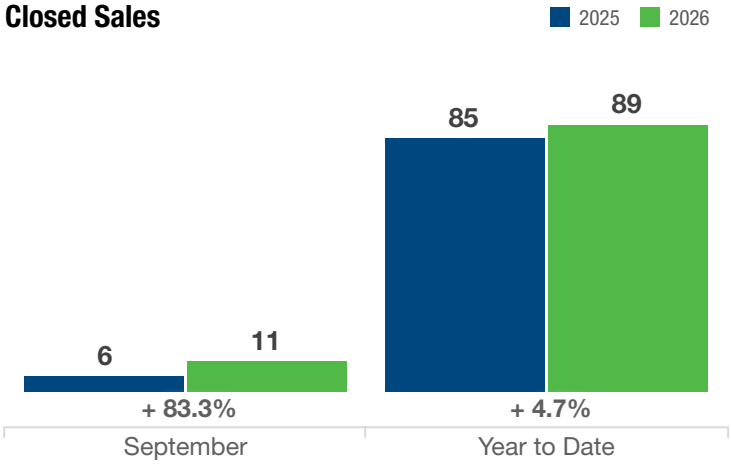
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Jefferson, KS

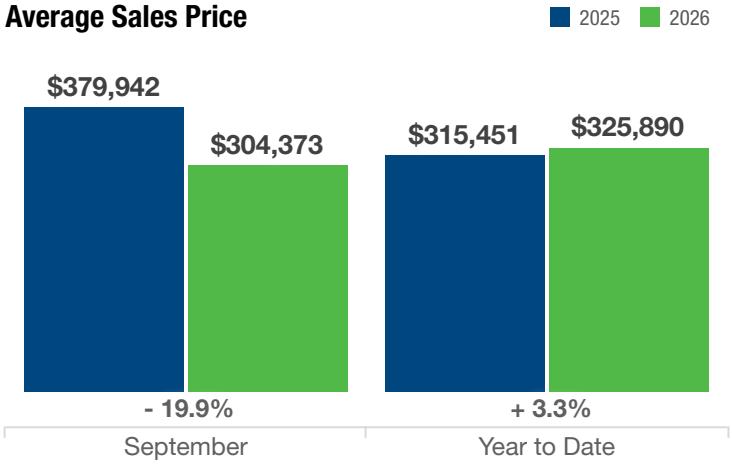
	September			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 9-2025**	**Thru 9-2026**	**% Change**
Closed Sales	6	**11**	+ 83.3%	85	**89**	+ 4.7%
Average Sales Price*	$379,942	**$304,373**	- 19.9%	$315,451	**$325,890**	+ 3.3%
Median Sales Price*	$451,950	**$180,000**	- 60.2%	$249,900	**$290,000**	+ 16.0%
Days on Market Until Sale	83	**36**	- 56.6%	50	**65**	+ 30.0%
Percentage of Original List Price Received	92.5%	**95.5%**	+ 3.2%	98.1%	**96.3%**	- 1.8%
Pending Sales	7	**11**	+ 57.1%	90	**95**	+ 5.6%
Inventory	39	**37**	- 5.1%	—	**—**	—
Supply	3.7	**3.9**	+ 5.4%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

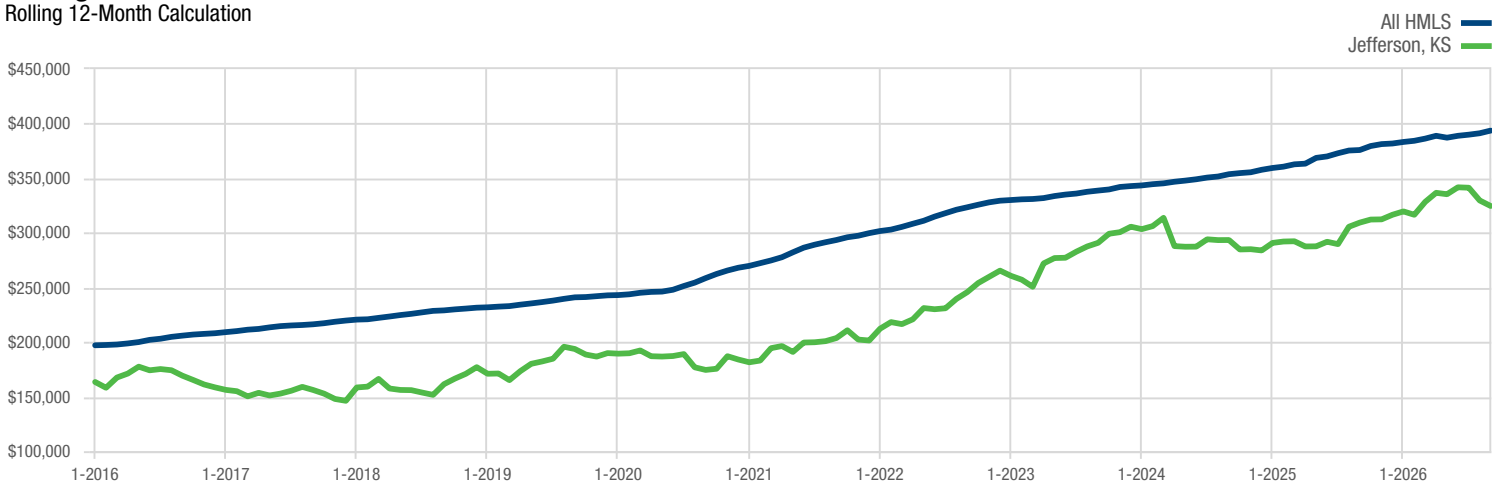


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.