# Local Market Update – September 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

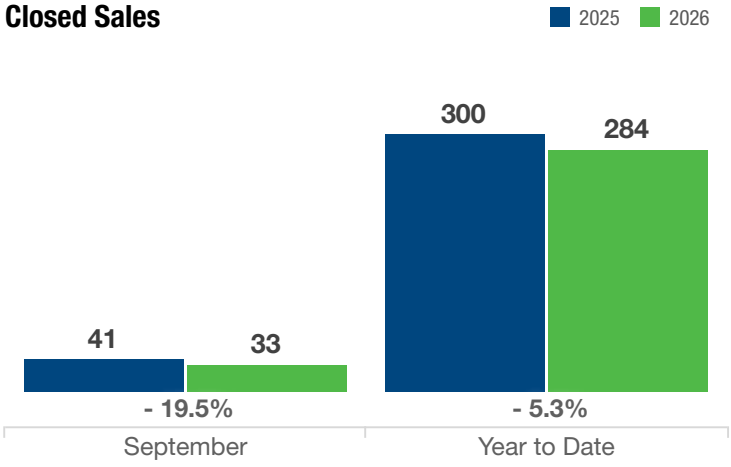
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# Lafayette, MO

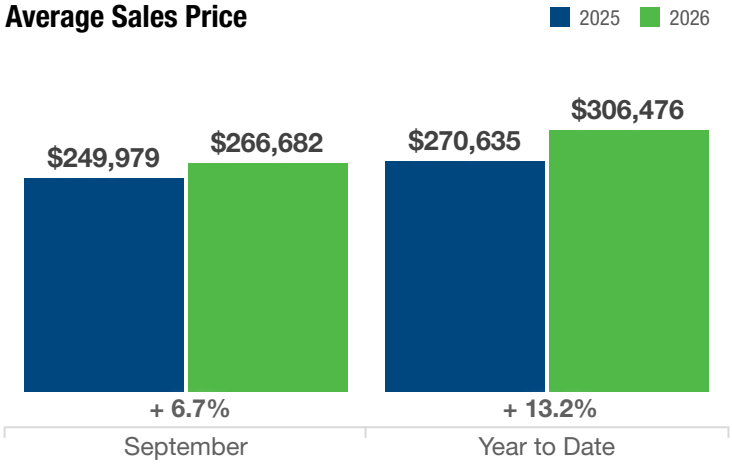
| | September | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2025** | **2026** | **% Change** | **Thru 9-2025** | **Thru 9-2026** | **% Change** |
| Closed Sales | 41 | **33** | - 19.5% | 300 | **284** | - 5.3% |
| Average Sales Price* | $249,979 | **$266,682** | + 6.7% | $270,635 | **$306,476** | + 13.2% |
| Median Sales Price* | $232,500 | **$224,000** | - 3.7% | $235,000 | **$250,000** | + 6.4% |
| Days on Market Until Sale | 36 | **40** | + 11.1% | 49 | **57** | + 16.3% |
| Percentage of Original List Price Received | 96.5% | **95.0%** | - 1.6% | 95.3% | **95.1%** | - 0.2% |
| Pending Sales | 31 | **20** | - 35.5% | 309 | **279** | - 9.7% |
| Inventory | 95 | **100** | + 5.3% | — | — | — |
| Supply | 2.9 | **3.3** | + 13.8% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Closed Sales

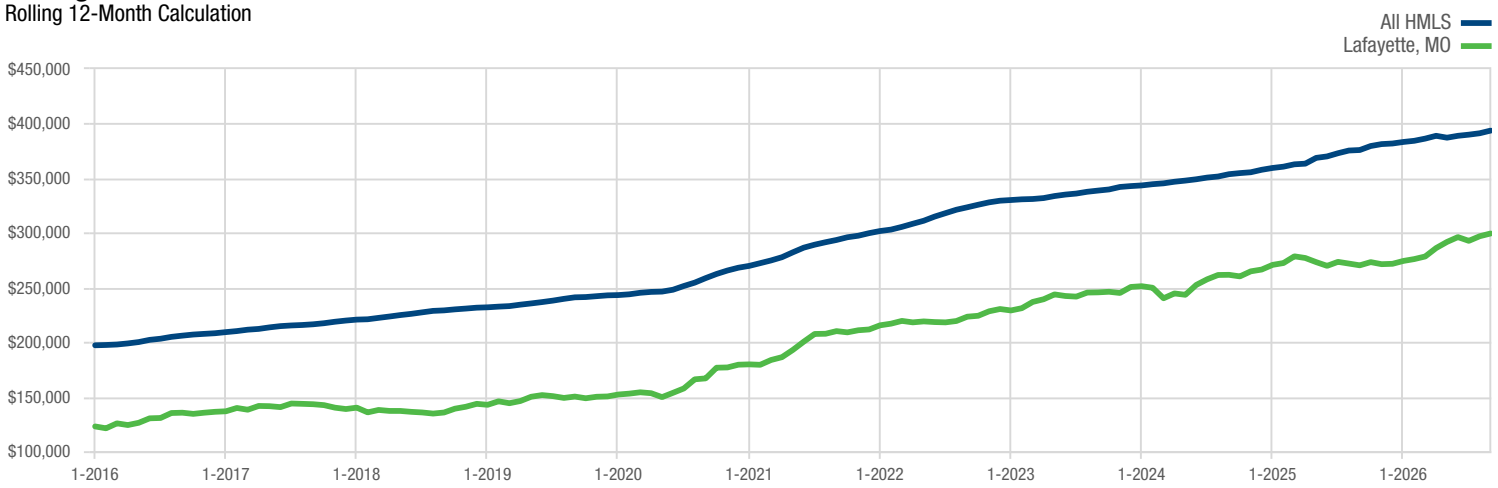



## Average Sales Price




## Average Sales Price

Rolling 12-Month Calculation




A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.