Local Market Update – September 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

Heartland MLS
Property Data That Moves You.℠

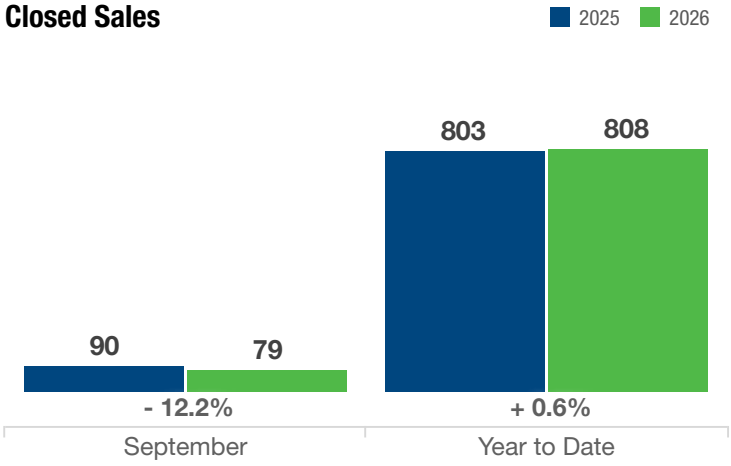
Midwest Missouri Chapter

Includes Bates, Henry and Johnson Counties in the State of Missouri

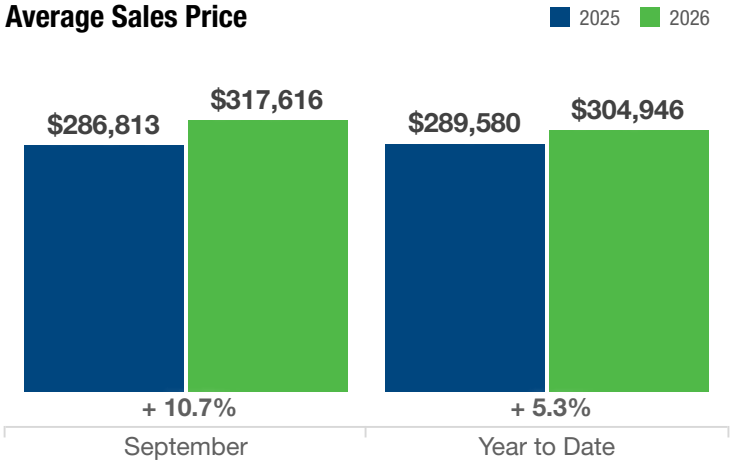
	September			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 9-2025**	**Thru 9-2026**	**% Change**
Closed Sales	90	**79**	- 12.2%	803	**808**	+ 0.6%
Average Sales Price*	$286,813	**$317,616**	+ 10.7%	$289,580	**$304,946**	+ 5.3%
Median Sales Price*	$260,000	**$270,000**	+ 3.8%	$260,000	**$272,500**	+ 4.8%
Days on Market Until Sale	47	**69**	+ 46.8%	55	**64**	+ 16.4%
Percentage of Original List Price Received	95.8%	**95.0%**	- 0.8%	95.7%	**95.7%**	0.0%
Pending Sales	82	**71**	- 13.4%	818	**823**	+ 0.6%
Inventory	311	**302**	- 2.9%	—	**—**	—
Supply	3.7	**3.5**	- 5.4%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

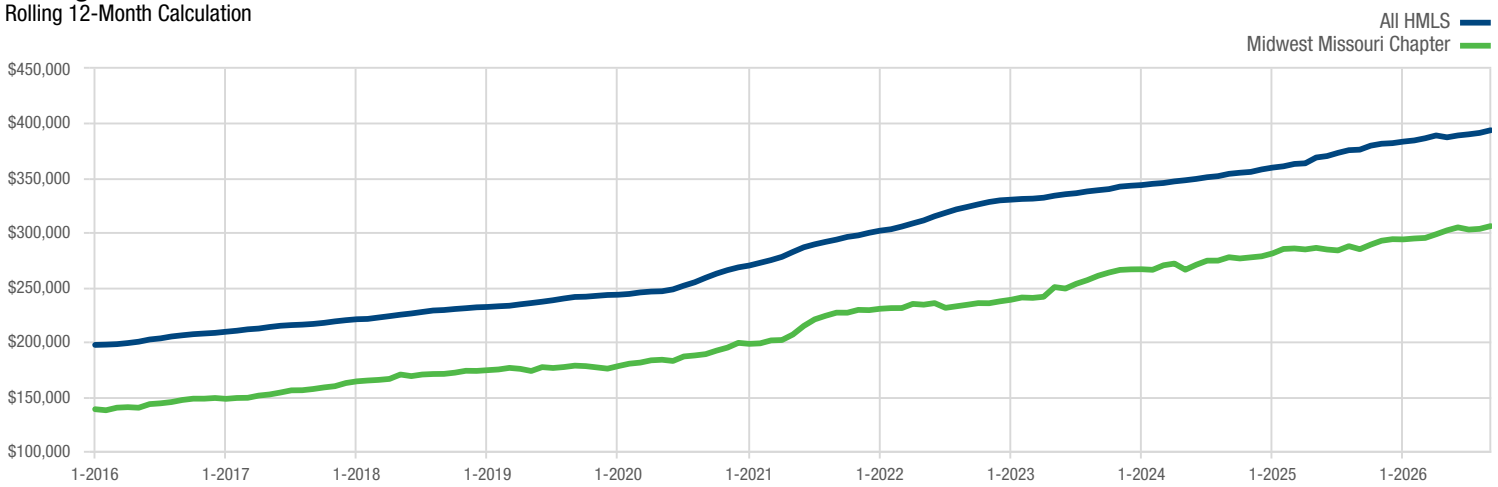


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.