Local Market Update – September 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

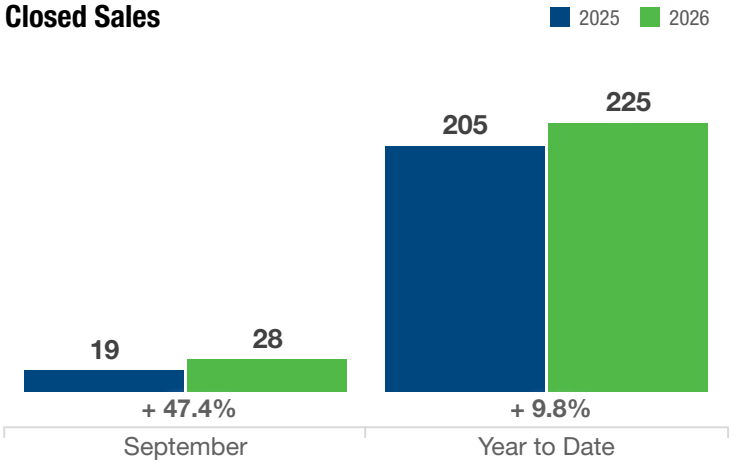
Heartland MLS
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Ray, MO

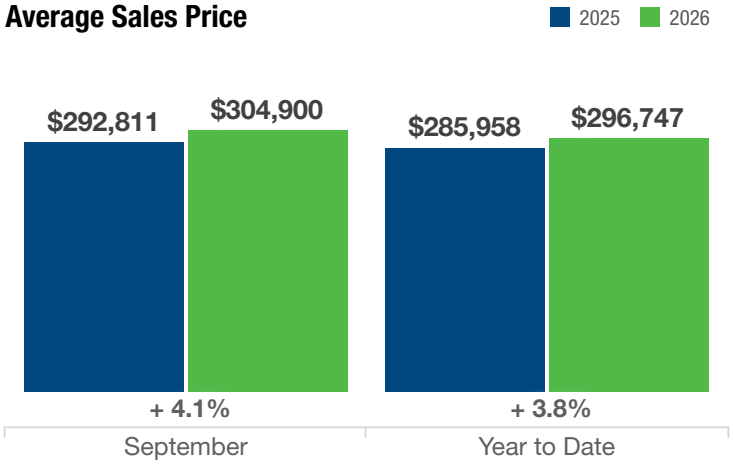
	September			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 9-2025**	**Thru 9-2026**	**% Change**
Closed Sales	19	**28**	+ 47.4%	205	**225**	+ 9.8%
Average Sales Price*	$292,811	**$304,900**	+ 4.1%	$285,958	**$296,747**	+ 3.8%
Median Sales Price*	$250,000	**$259,000**	+ 3.6%	$250,000	**$253,000**	+ 1.2%
Days on Market Until Sale	46	**42**	- 8.7%	47	**57**	+ 21.3%
Percentage of Original List Price Received	94.8%	**94.4%**	- 0.4%	95.3%	**95.0%**	- 0.3%
Pending Sales	28	**30**	+ 7.1%	218	**240**	+ 10.1%
Inventory	68	**71**	+ 4.4%	—	**—**	—
Supply	2.9	**2.8**	- 3.4%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

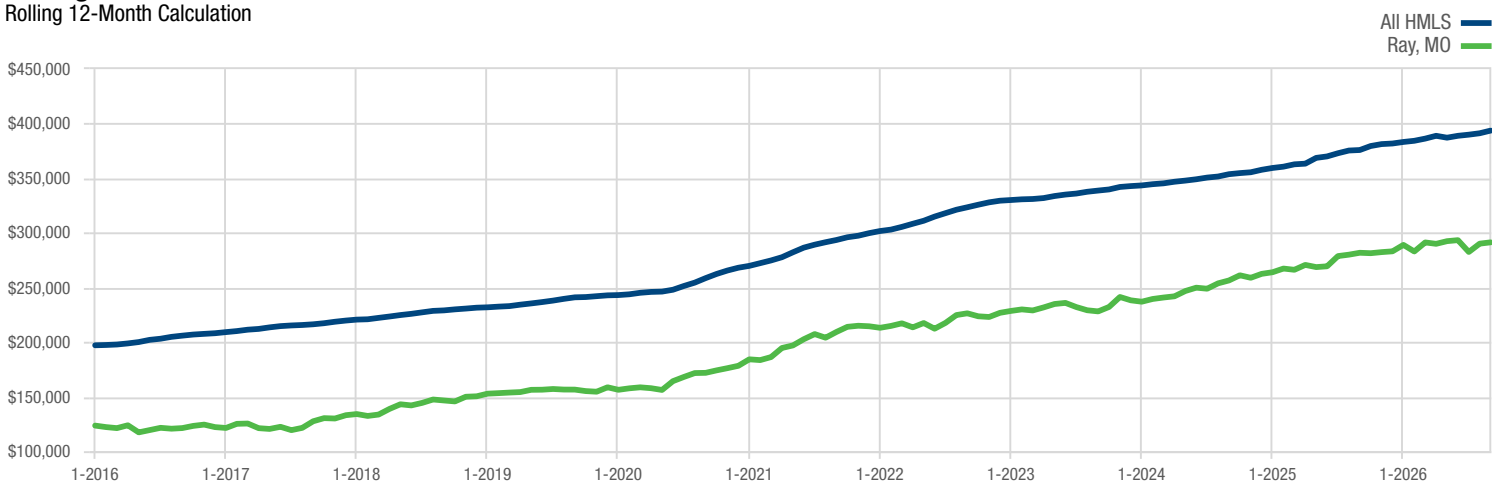


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.