Local Market Update – September 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

HeartlandMLS
Property Data That Moves You.℠

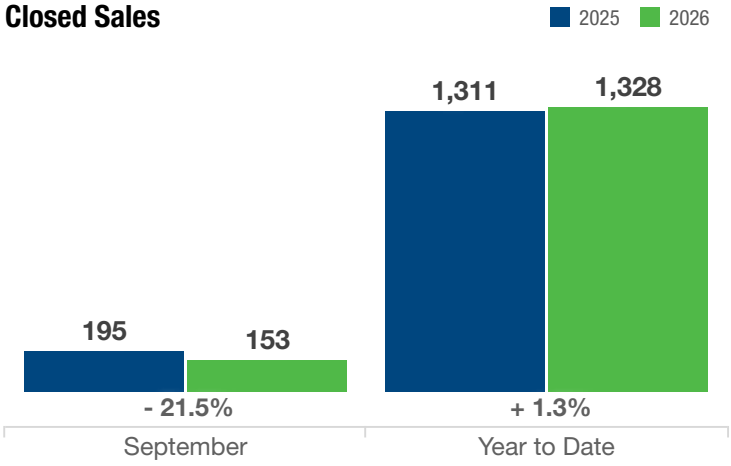
St. Joseph Chapter

Includes Andrew, Buchanan, Caldwell, Clinton, Daviess, DeKalb, Gentry, Harrison and Worth Counties

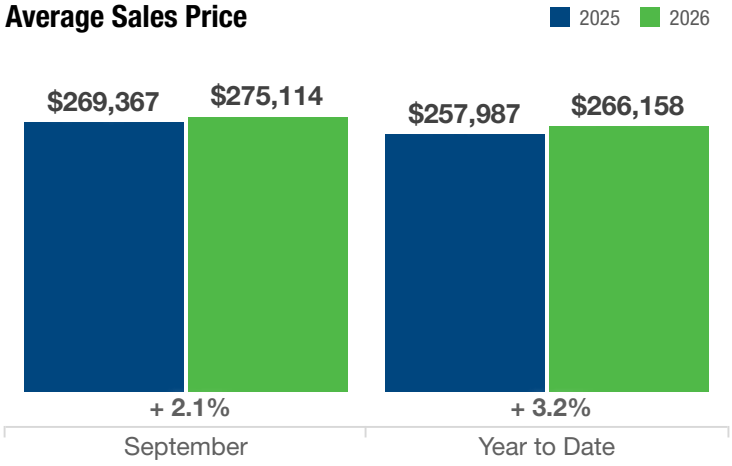
	September			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 9-2025**	**Thru 9-2026**	**% Change**
Closed Sales	195	**153**	- 21.5%	1,311	**1,328**	+ 1.3%
Average Sales Price*	$269,367	**$275,114**	+ 2.1%	$257,987	**$266,158**	+ 3.2%
Median Sales Price*	$243,500	**$230,000**	- 5.5%	$225,000	**$229,950**	+ 2.2%
Days on Market Until Sale	41	**43**	+ 4.9%	41	**50**	+ 22.0%
Percentage of Original List Price Received	94.4%	**95.1%**	+ 0.7%	95.9%	**95.3%**	- 0.6%
Pending Sales	151	**130**	- 13.9%	1,370	**1,388**	+ 1.3%
Inventory	420	**412**	- 1.9%	—	—	—
Supply	2.9	**2.9**	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

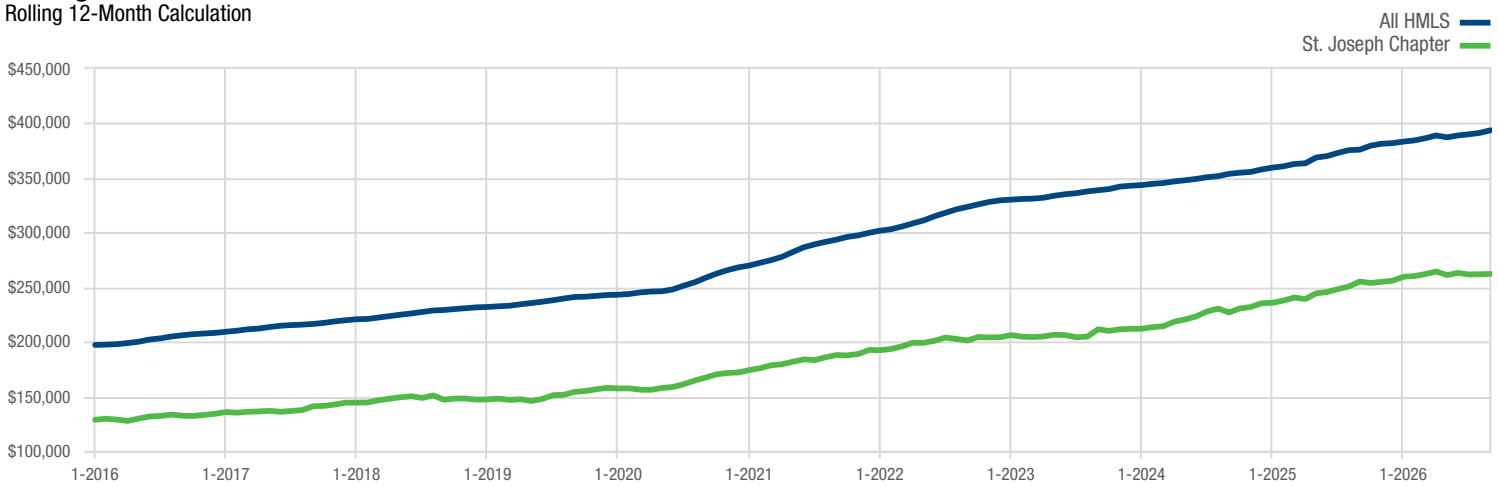


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of October 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.