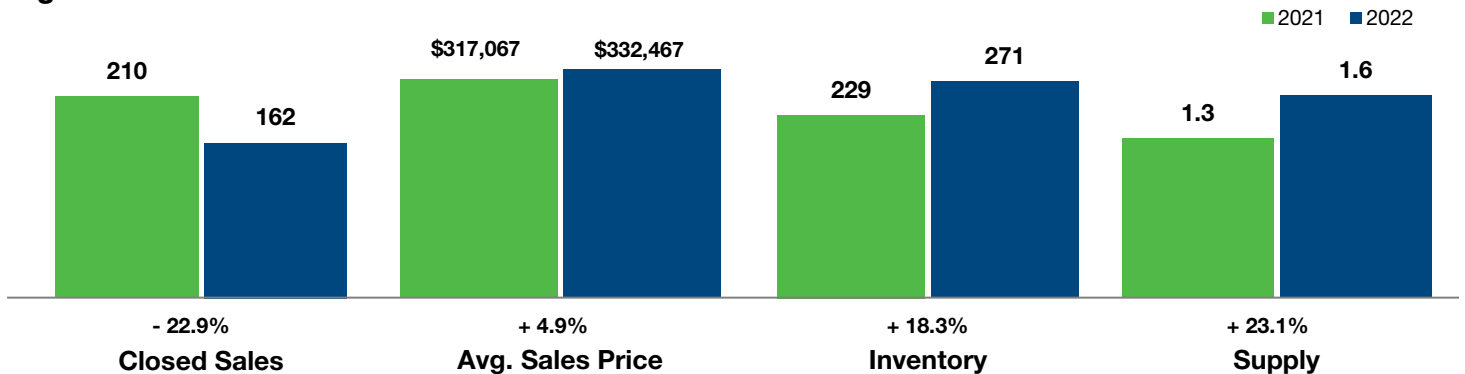


Cass, MO

Key Metrics	August			Year to Date		
	2021	2022	Percent Change	Thru 8-2021	Thru 8-2022	Percent Change
Closed Sales	210	162	- 22.9%	1,405	1,216	- 13.5%
Average Sales Price*	\$317,067	\$332,467	+ 4.9%	\$302,226	\$347,472	+ 15.0%
Median Sales Price*	\$267,500	\$297,450	+ 11.2%	\$265,000	\$309,400	+ 16.8%
Days on Market Until Sale	23	25	+ 8.7%	23	24	+ 4.3%
Percentage of Original List Price Received*	101.5%	99.8%	- 1.7%	101.3%	101.5%	+ 0.2%
Pending Sales	208	166	- 20.2%	1,466	1,221	- 16.7%
Inventory	229	271	+ 18.3%	--	--	--
Supply	1.3	1.6	+ 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Average Sales Price Rolling 12-Month Calculation

