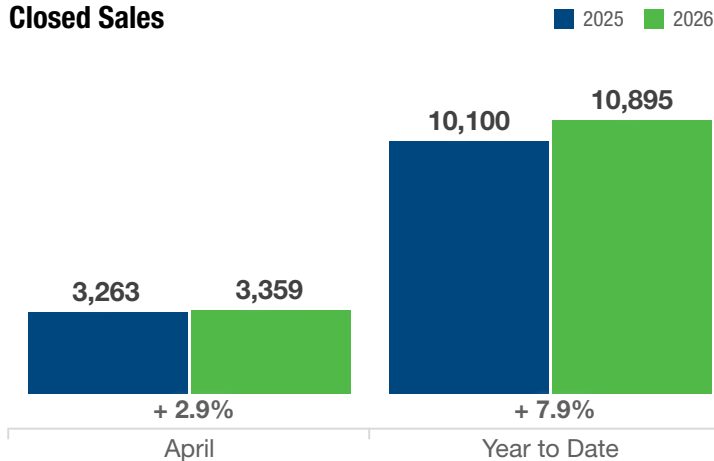


## Heartland MLS

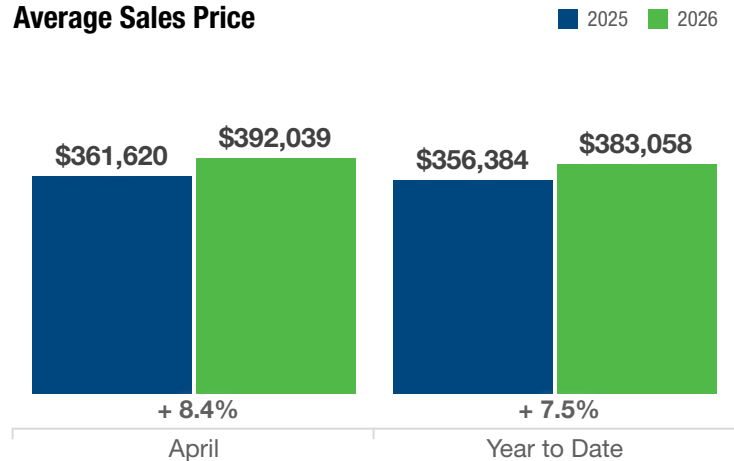
Key Metrics	April			Year to Date		
	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
Closed Sales	3,263	<b>3,359</b>	+ 2.9%	10,100	<b>10,895</b>	+ 7.9%
Average Sales Price*	\$361,620	<b>\$392,039</b>	+ 8.4%	\$356,384	<b>\$383,058</b>	+ 7.5%
Median Sales Price*	\$315,000	<b>\$330,000</b>	+ 4.8%	\$305,000	<b>\$324,900</b>	+ 6.5%
Days on Market Until Sale	43	<b>48</b>	+ 11.6%	49	<b>53</b>	+ 8.2%
Percentage of Original List Price Received	98.6%	<b>98.1%</b>	- 0.5%	97.5%	<b>97.0%</b>	- 0.5%
Pending Sales	3,758	<b>3,626</b>	- 3.5%	12,287	<b>13,101</b>	+ 6.6%
Inventory	7,766	<b>7,495</b>	- 3.5%	—	—	—
Supply	2.6	<b>2.3</b>	- 11.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

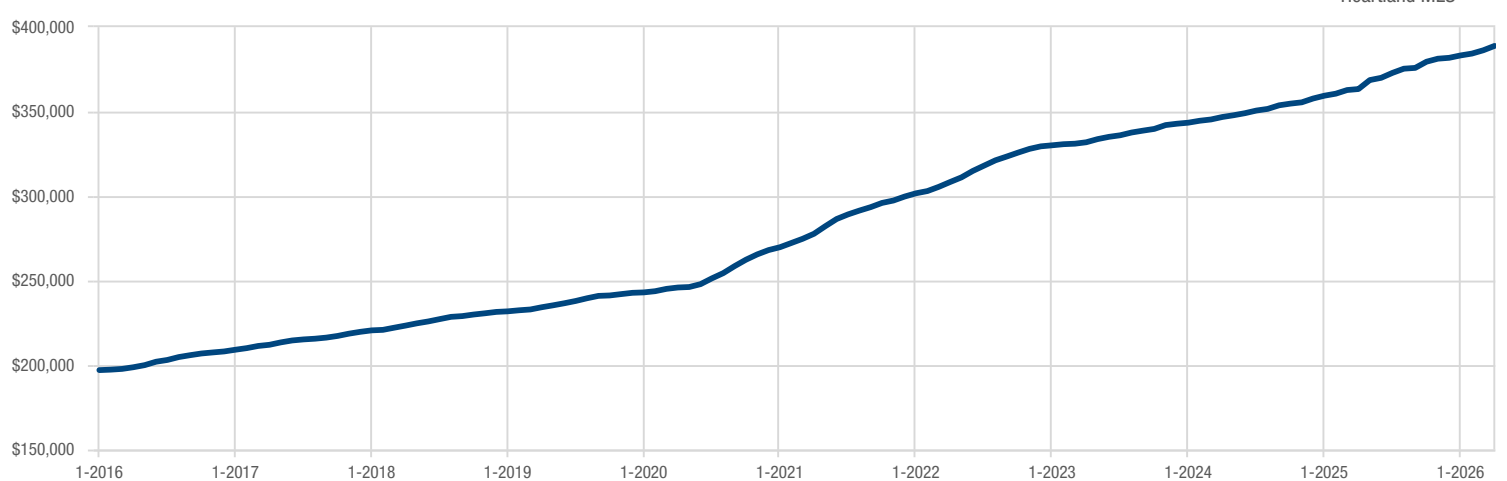


### Average Sales Price



### Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.