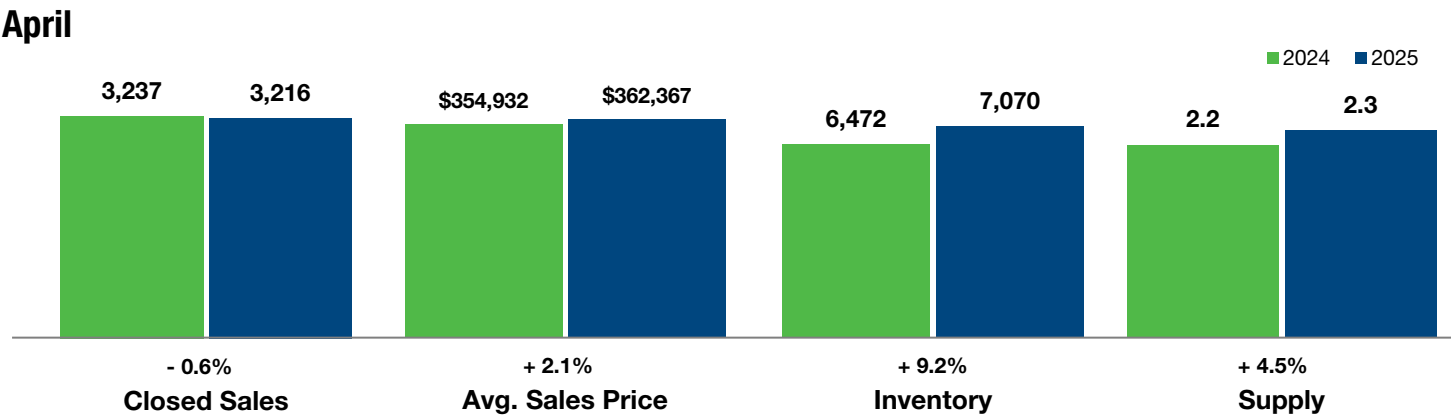


Heartland MLS

	April			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 4-2024	Thru 4-2025	Percent Change
Closed Sales	3,237	3,216	- 0.6%	10,142	10,048	- 0.9%
Average Sales Price*	\$354,932	\$362,367	+ 2.1%	\$336,271	\$356,618	+ 6.1%
Median Sales Price*	\$303,000	\$315,000	+ 4.0%	\$285,158	\$305,000	+ 7.0%
Days on Market Until Sale	43	43	0.0%	48	49	+ 2.1%
Percentage of Original List Price Received*	98.6%	98.7%	+ 0.1%	97.6%	97.5%	- 0.1%
Pending Sales	3,725	3,592	- 3.6%	12,439	12,118	- 2.6%
Inventory	6,472	7,070	+ 9.2%	--	--	--
Supply	2.2	2.3	+ 4.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Average Sales Price Rolling 12-Month Calculation

