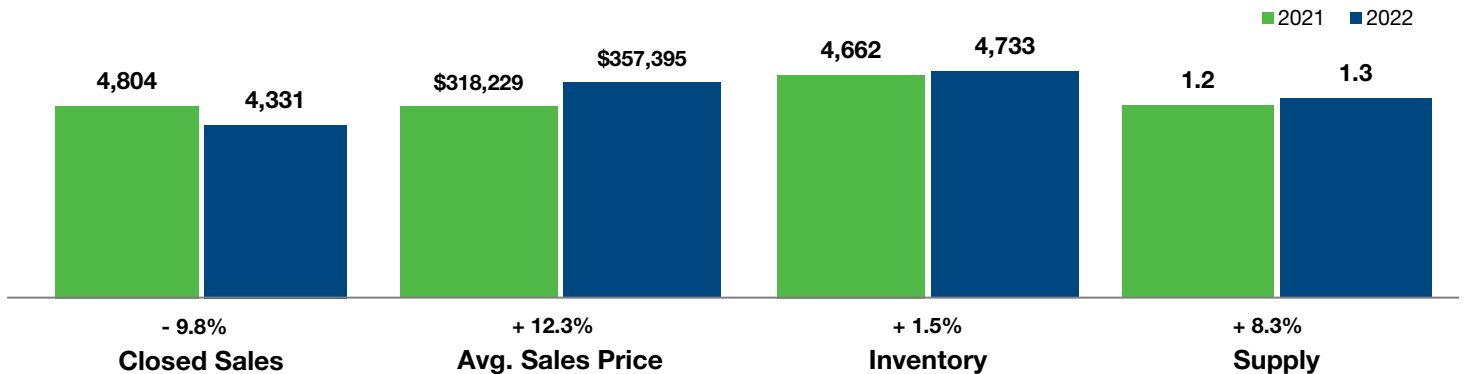


## Heartland MLS

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Closed Sales	4,804	4,331	- 9.8%	20,967	20,281	- 3.3%
Average Sales Price*	\$318,229	\$357,395	+ 12.3%	\$299,527	\$333,882	+ 11.5%
Median Sales Price*	\$275,000	\$315,000	+ 14.5%	\$257,500	\$287,100	+ 11.5%
Days on Market Until Sale	18	16	- 11.1%	27	23	- 14.8%
Percentage of Original List Price Received*	103.2%	103.3%	+ 0.1%	101.4%	102.4%	+ 1.0%
Pending Sales	4,236	4,078	- 3.7%	23,428	22,107	- 5.6%
Inventory	4,662	4,733	+ 1.5%	--	--	--
Supply	1.2	1.3	+ 8.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Average Sales Price Rolling 12-Month Calculation

