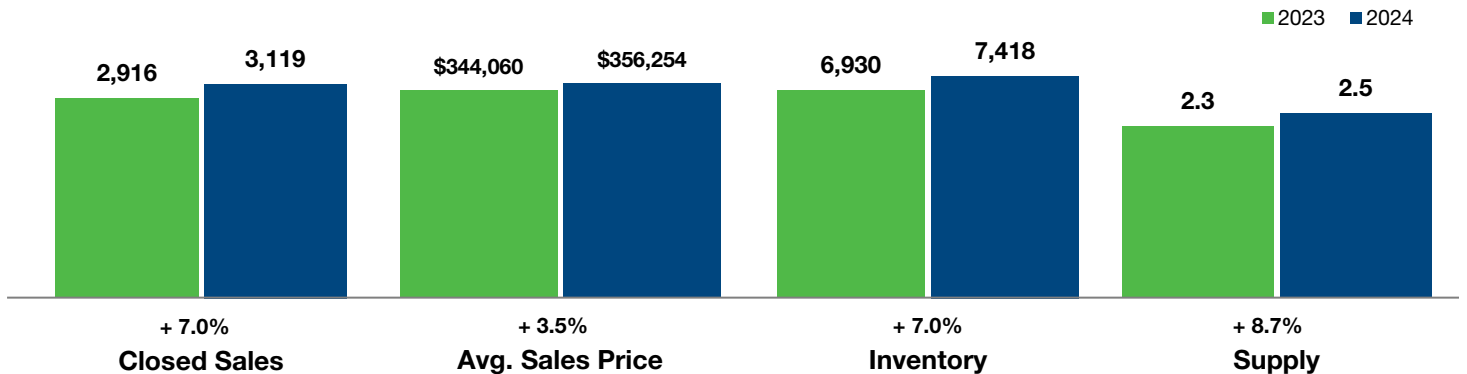


Heartland MLS

Key Metrics	October			Year to Date		
	2023	2024	Percent Change	Thru 10-2023	Thru 10-2024	Percent Change
Closed Sales	2,916	3,119	+ 7.0%	30,413	30,590	+ 0.6%
Average Sales Price*	\$344,060	\$356,254	+ 3.5%	\$343,241	\$356,841	+ 4.0%
Median Sales Price*	\$290,000	\$305,000	+ 5.2%	\$290,000	\$305,000	+ 5.2%
Days on Market Until Sale	37	39	+ 5.4%	37	40	+ 8.1%
Percentage of Original List Price Received*	97.8%	97.2%	- 0.6%	99.1%	98.1%	- 1.0%
Pending Sales	2,706	3,179	+ 17.5%	31,196	32,281	+ 3.5%
Inventory	6,930	7,418	+ 7.0%	--	--	--
Supply	2.3	2.5	+ 8.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Average Sales Price Rolling 12-Month Calculation

