

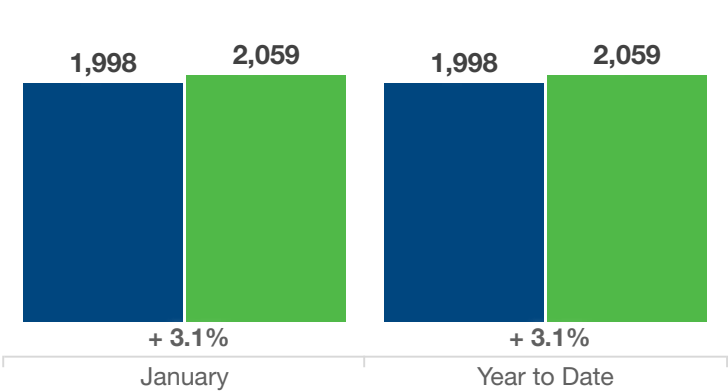
Heartland MLS

Key Metrics	January			Year to Date		
	2025	2026	% Change	Thru 1-2025	Thru 1-2026	% Change
Closed Sales	1,998	2,059	+ 3.1%	1,998	2,059	+ 3.1%
Average Sales Price*	\$348,552	\$376,596	+ 8.0%	\$348,552	\$376,596	+ 8.0%
Median Sales Price*	\$295,000	\$315,000	+ 6.8%	\$295,000	\$315,000	+ 6.8%
Days on Market Until Sale	49	58	+ 18.4%	49	58	+ 18.4%
Percentage of Original List Price Received	96.1%	95.4%	- 0.7%	96.1%	95.4%	- 0.7%
Pending Sales	2,268	2,542	+ 12.1%	2,268	2,542	+ 12.1%
Inventory	6,697	6,792	+ 1.4%	—	—	—
Supply	2.2	2.2	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

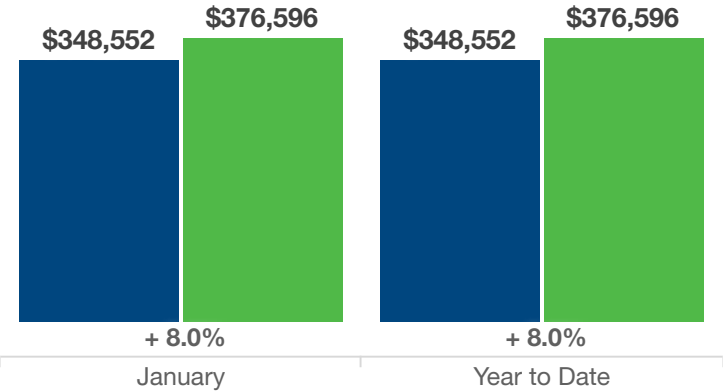
Closed Sales

2025 2026



Average Sales Price

2025 2026



Average Sales Price
Rolling 12-Month Calculation

Heartland MLS

