Local Market Update – October 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

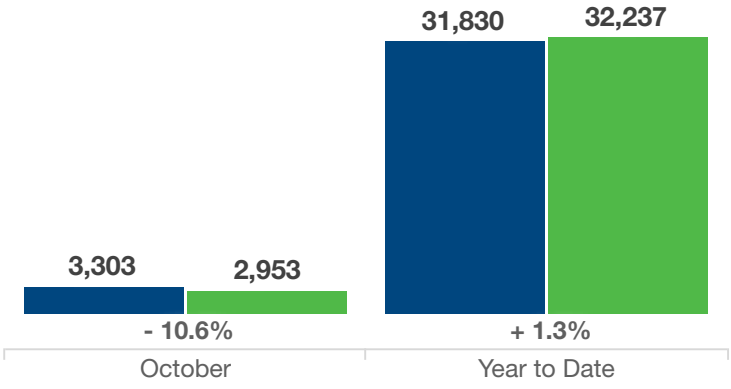
Heartland MLS
Property Data That Moves You.℠

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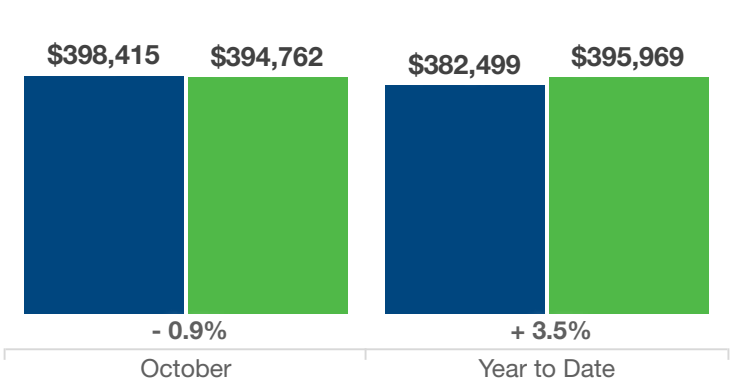
	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
Closed Sales	3,303	**2,953**	- 10.6%	31,830	**32,237**	+ 1.3%
Average Sales Price*	$398,415	**$394,762**	- 0.9%	$382,499	**$395,969**	+ 3.5%
Median Sales Price*	$330,000	**$330,000**	0.0%	$321,000	**$335,000**	+ 4.4%
Days on Market Until Sale	41	**43**	+ 4.9%	41	**43**	+ 4.9%
Percentage of Original List Price Received	96.9%	**96.4%**	- 0.5%	97.7%	**97.6%**	- 0.1%
Pending Sales	3,123	**2,506**	- 19.8%	32,866	**32,815**	- 0.2%
Inventory	9,007	**9,139**	+ 1.5%	—	—	—
Supply	2.9	**2.9**	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

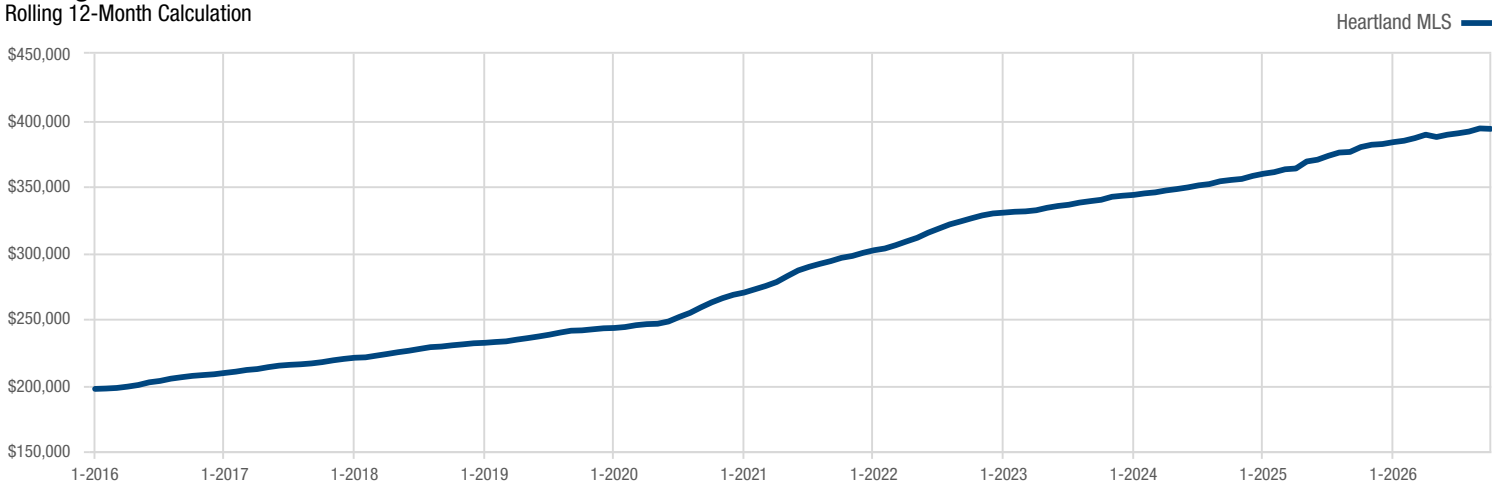


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.