

Local Market Update – January 2026



Heartland MLS

Key Metrics	January			Year to Date		
	2025	2026	% Change	Thru 1-2025	Thru 1-2026	% Change
Closed Sales	1,998	2,059	+ 3.1%	1,998	2,059	+ 3.1%
Average Sales Price*	\$348,552	\$376,596	+ 8.0%	\$348,552	\$376,596	+ 8.0%
Median Sales Price*	\$295,000	\$315,000	+ 6.8%	\$295,000	\$315,000	+ 6.8%
Days on Market Until Sale	49	58	+ 18.4%	49	58	+ 18.4%
Percentage of Original List Price Received	96.1%	95.4%	- 0.7%	96.1%	95.4%	- 0.7%
Pending Sales	2,268	2,542	+ 12.1%	2,268	2,542	+ 12.1%
Inventory	6,697	6,792	+ 1.4%	—	—	—
Supply	2.2	2.2	0.0%	—	—	—

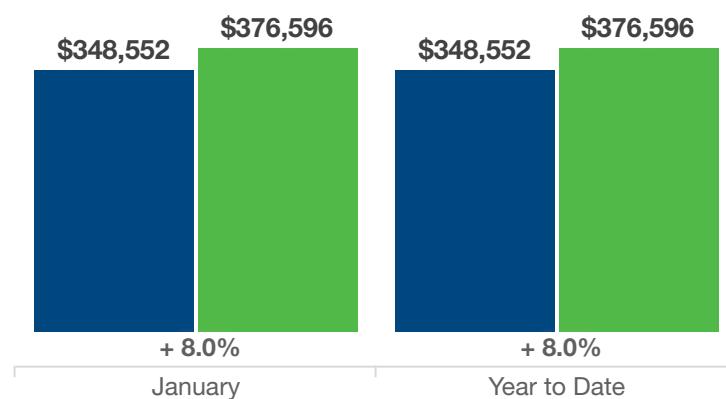
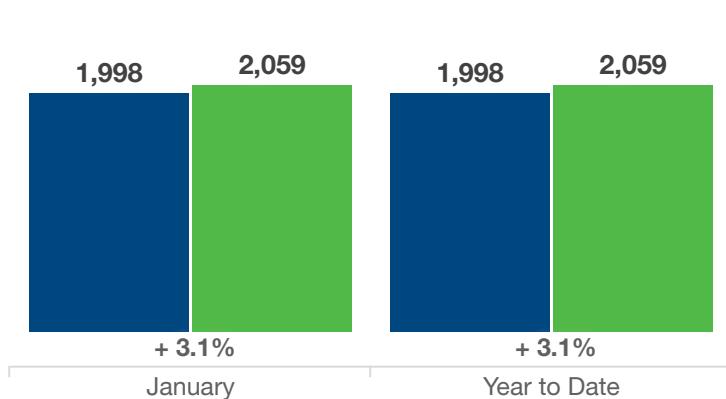
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

■ 2025 ■ 2026

Average Sales Price

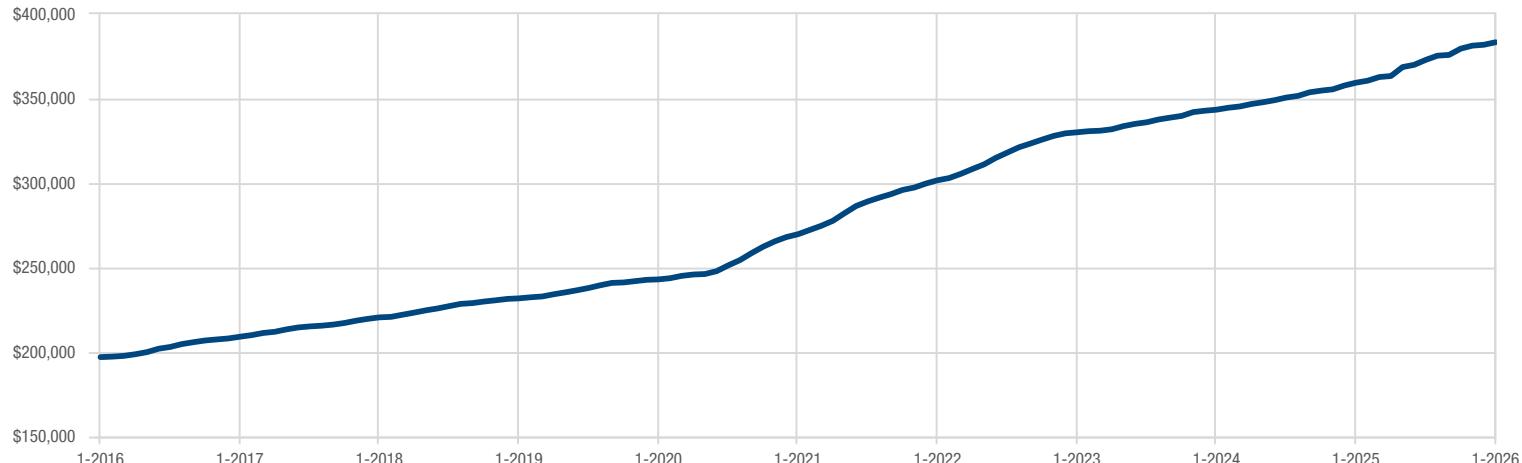
■ 2025 ■ 2026



Average Sales Price

Rolling 12-Month Calculation

Heartland MLS



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of February 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.