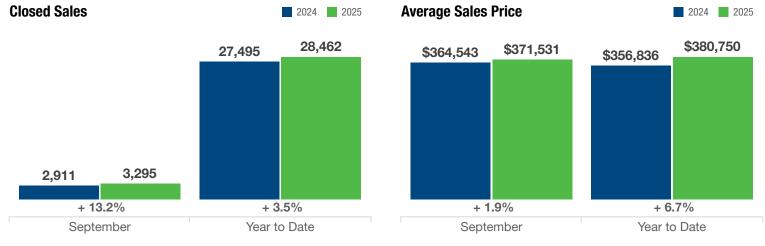
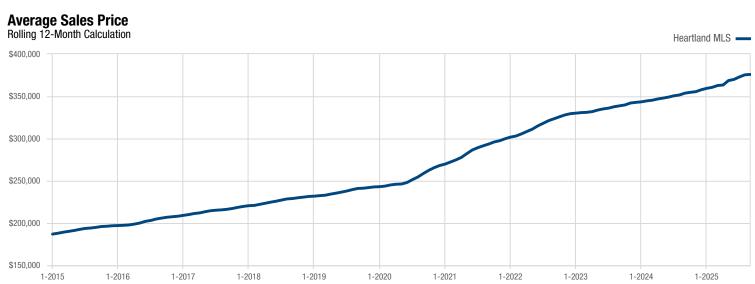


Heartland MLS

	September			Year to Date		
Key Metrics	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
Closed Sales	2,911	3,295	+ 13.2%	27,495	28,462	+ 3.5%
Average Sales Price*	\$364,543	\$371,531	+ 1.9%	\$356,836	\$380,750	+ 6.7%
Median Sales Price*	\$309,500	\$320,000	+ 3.4%	\$305,000	\$320,000	+ 4.9%
Days on Market Until Sale	36	39	+ 8.3%	40	42	+ 5.0%
Percentage of Original List Price Received	97.3%	97.0%	- 0.3%	98.2%	97.8%	- 0.4%
Pending Sales	3,022	2,936	- 2.8%	29,051	29,653	+ 2.1%
Inventory	7,855	8,536	+ 8.7%		_	_
Supply	2.7	2.7	0.0%		_	_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.