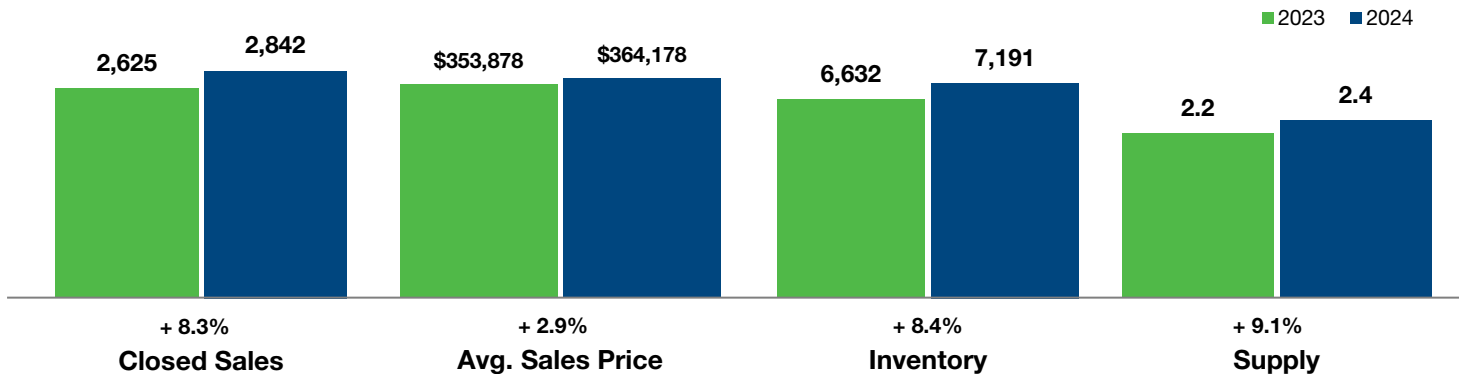


Heartland MLS

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Closed Sales	2,625	2,842	+ 8.3%	33,104	33,488	+ 1.2%
Average Sales Price*	\$353,878	\$364,178	+ 2.9%	\$343,647	\$357,455	+ 4.0%
Median Sales Price*	\$288,000	\$305,000	+ 5.9%	\$290,000	\$305,000	+ 5.2%
Days on Market Until Sale	38	41	+ 7.9%	37	40	+ 8.1%
Percentage of Original List Price Received*	97.0%	96.5%	- 0.5%	98.9%	98.0%	- 0.9%
Pending Sales	2,220	2,380	+ 7.2%	33,477	34,623	+ 3.4%
Inventory	6,632	7,191	+ 8.4%	--	--	--
Supply	2.2	2.4	+ 9.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Average Sales Price Rolling 12-Month Calculation

