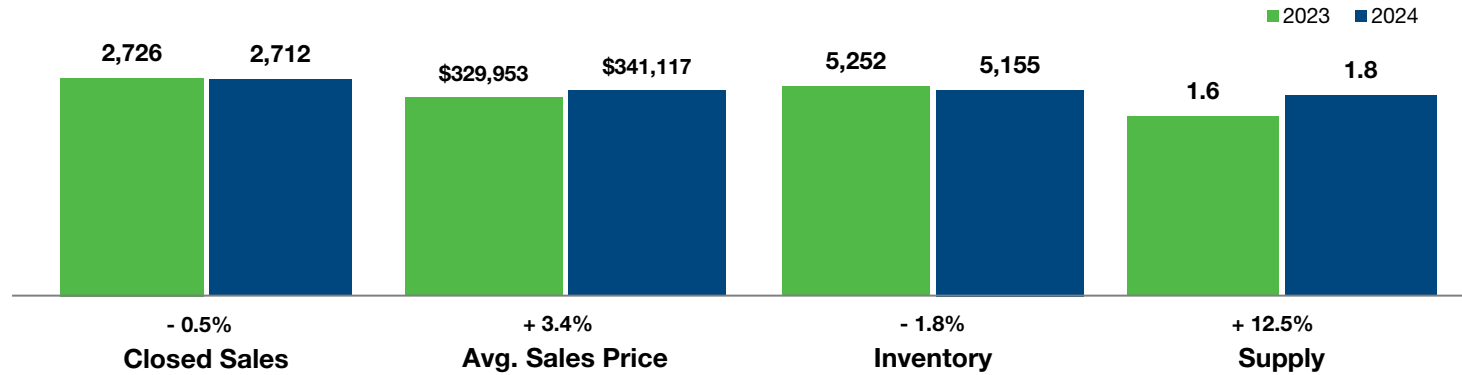


Heartland MLS

	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
Closed Sales	2,726	2,712	- 0.5%	6,802	6,627	- 2.6%
Average Sales Price*	\$329,953	\$341,117	+ 3.4%	\$321,376	\$335,023	+ 4.2%
Median Sales Price*	\$279,000	\$292,250	+ 4.7%	\$270,000	\$285,000	+ 5.6%
Days on Market Until Sale	42	50	+ 19.0%	43	50	+ 16.3%
Percentage of Original List Price Received*	98.9%	98.3%	- 0.6%	97.6%	97.3%	- 0.3%
Pending Sales	3,256	3,523	+ 8.2%	8,114	8,510	+ 4.9%
Inventory	5,252	5,155	- 1.8%	--	--	--
Supply	1.6	1.8	+ 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Average Sales Price Rolling 12-Month Calculation

