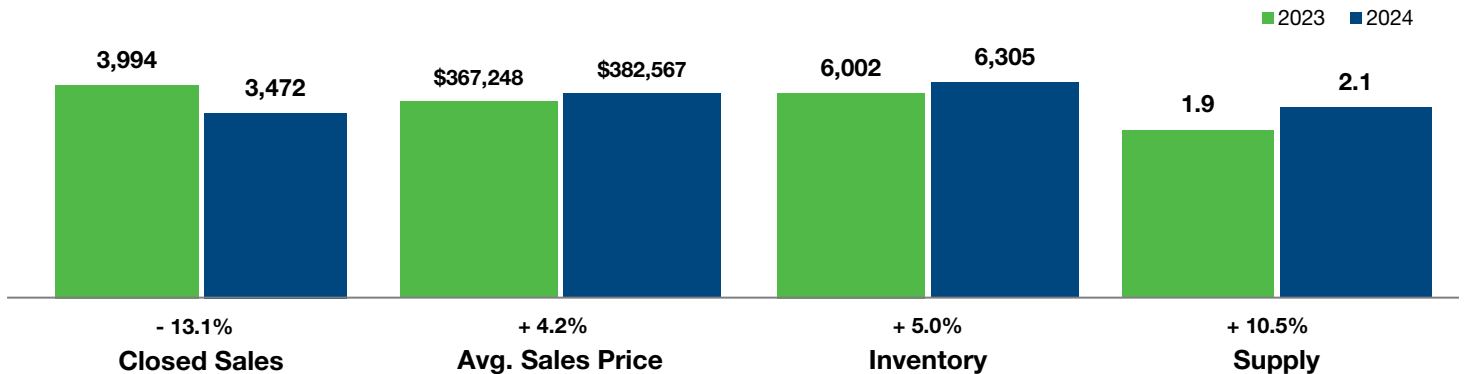


Heartland MLS

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
Closed Sales	3,994	3,472	- 13.1%	17,599	17,408	- 1.1%
Average Sales Price*	\$367,248	\$382,567	+ 4.2%	\$340,109	\$352,358	+ 3.6%
Median Sales Price*	\$315,000	\$330,000	+ 4.8%	\$287,000	\$300,000	+ 4.5%
Days on Market Until Sale	31	38	+ 22.6%	38	43	+ 13.2%
Percentage of Original List Price Received*	100.9%	99.1%	- 1.8%	99.2%	98.3%	- 0.9%
Pending Sales	3,602	3,530	- 2.0%	19,206	19,562	+ 1.9%
Inventory	6,002	6,305	+ 5.0%	--	--	--
Supply	1.9	2.1	+ 10.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation

