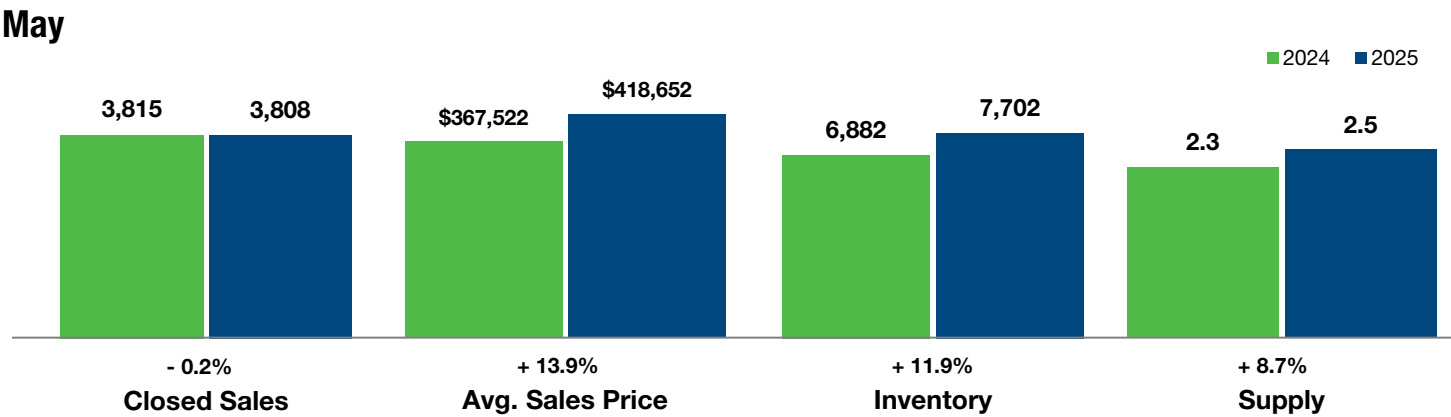


Heartland MLS

	May			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 5-2024	Thru 5-2025	Percent Change
Closed Sales	3,815	3,808	- 0.2%	13,957	13,899	- 0.4%
Average Sales Price*	\$367,522	\$418,652	+ 13.9%	\$344,813	\$373,512	+ 8.3%
Median Sales Price*	\$313,000	\$330,000	+ 5.4%	\$295,000	\$310,000	+ 5.1%
Days on Market Until Sale	35	39	+ 11.4%	44	46	+ 4.5%
Percentage of Original List Price Received*	99.6%	98.9%	- 0.7%	98.1%	97.9%	- 0.2%
Pending Sales	3,577	3,763	+ 5.2%	16,015	16,074	+ 0.4%
Inventory	6,882	7,702	+ 11.9%	--	--	--
Supply	2.3	2.5	+ 8.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Average Sales Price Rolling 12-Month Calculation

