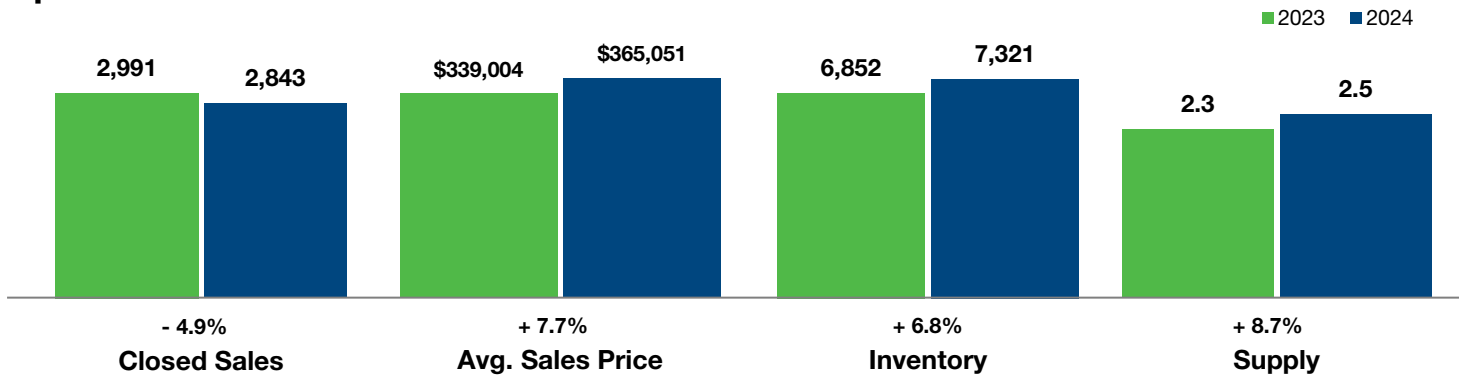


## Heartland MLS

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
Closed Sales	2,991	2,843	- 4.9%	27,496	27,410	- 0.3%
Average Sales Price*	\$339,004	\$365,051	+ 7.7%	\$343,133	\$356,894	+ 4.0%
Median Sales Price*	\$289,000	\$309,500	+ 7.1%	\$290,000	\$305,000	+ 5.2%
Days on Market Until Sale	34	36	+ 5.9%	37	40	+ 8.1%
Percentage of Original List Price Received*	98.5%	97.3%	- 1.2%	99.2%	98.2%	- 1.0%
Pending Sales	2,848	3,055	+ 7.3%	28,492	29,115	+ 2.2%
Inventory	6,852	7,321	+ 6.8%	--	--	--
Supply	2.3	2.5	+ 8.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Average Sales Price Rolling 12-Month Calculation

