

Local Market Update – December 2025



Johnson, KS

Key Metrics	December			Year to Date		
	2024	2025	% Change	Thru 12-2024	Thru 12-2025	% Change
Closed Sales	688	712	+ 3.5%	8,416	9,256	+ 10.0%
Average Sales Price*	\$523,356	\$559,502	+ 6.9%	\$534,692	\$563,562	+ 5.4%
Median Sales Price*	\$443,725	\$467,000	+ 5.2%	\$449,988	\$467,500	+ 3.9%
Days on Market Until Sale	45	44	- 2.2%	37	37	0.0%
Percentage of Original List Price Received	98.2%	98.3%	+ 0.1%	100.3%	99.9%	- 0.4%
Pending Sales	458	430	- 6.1%	8,620	9,235	+ 7.1%
Inventory	1,312	1,299	- 1.0%	—	—	—
Supply	1.9	1.7	- 10.5%	—	—	—

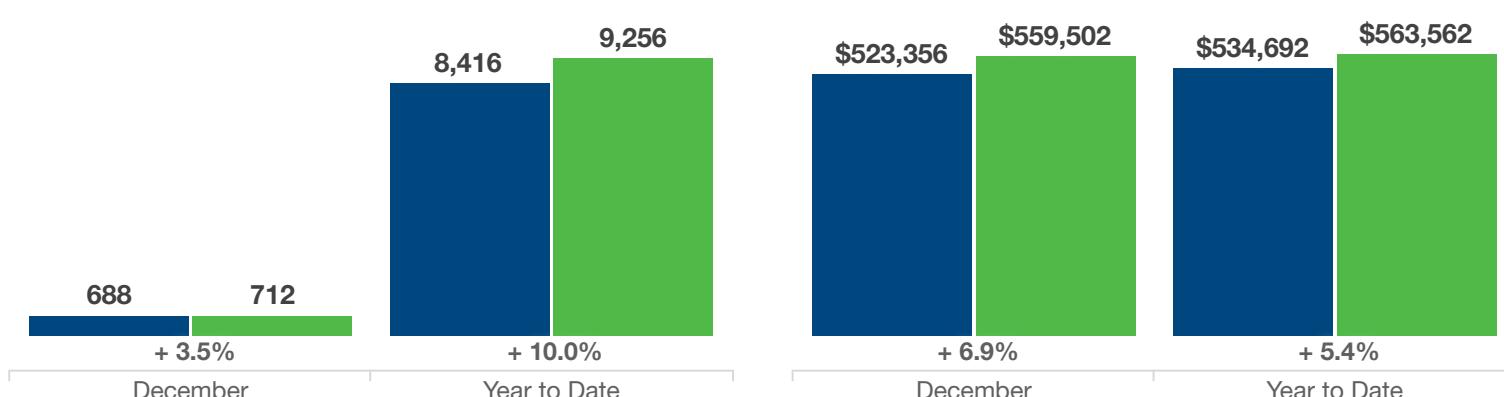
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

■ 2024 ■ 2025

Average Sales Price

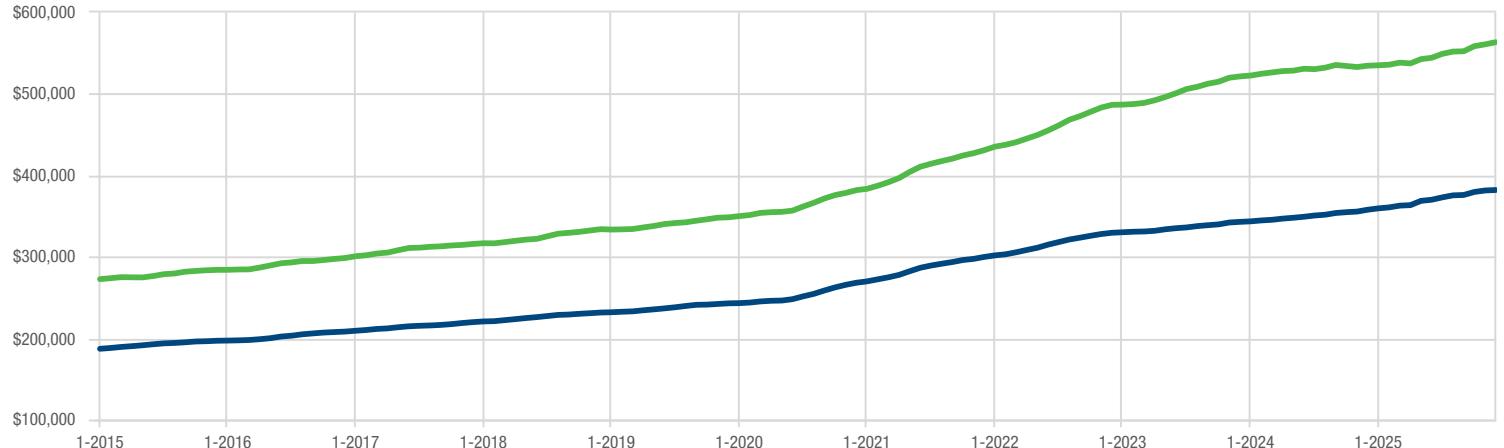
■ 2024 ■ 2025



Average Sales Price

Rolling 12-Month Calculation

All HMLS ■ Johnson, KS ■



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of January 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.