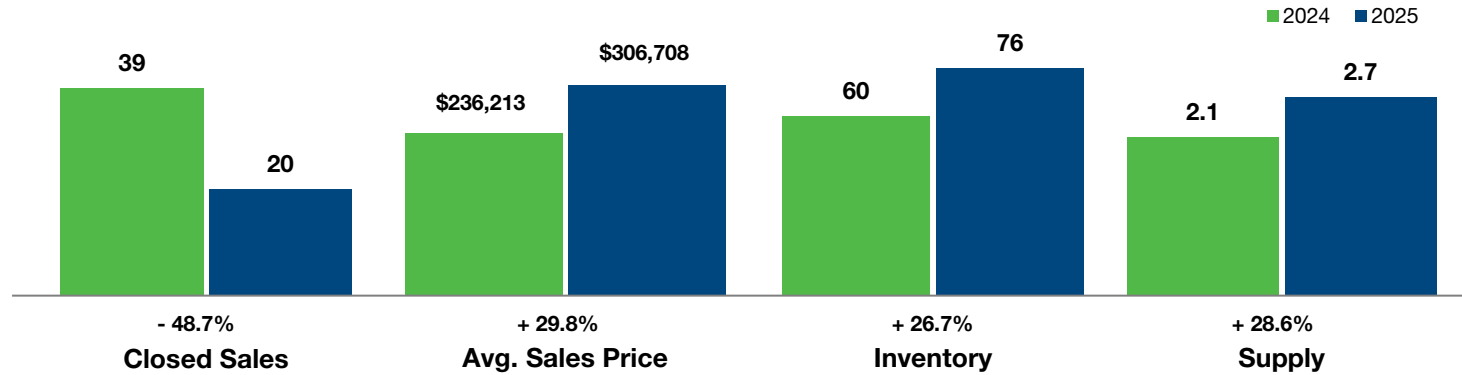


Lafayette, MO

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	Thru 3-2024	Thru 3-2025	Percent Change
Closed Sales	39	20	- 48.7%	83	63	- 24.1%
Average Sales Price*	\$236,213	\$306,708	+ 29.8%	\$224,627	\$276,908	+ 23.3%
Median Sales Price*	\$207,300	\$249,075	+ 20.2%	\$205,000	\$240,500	+ 17.3%
Days on Market Until Sale	43	67	+ 55.8%	46	69	+ 50.0%
Percentage of Original List Price Received*	94.7%	97.0%	+ 2.4%	96.1%	95.4%	- 0.7%
Pending Sales	38	33	- 13.2%	93	76	- 18.3%
Inventory	60	76	+ 26.7%	--	--	--
Supply	2.1	2.7	+ 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Average Sales Price

Rolling 12-Month Calculation

