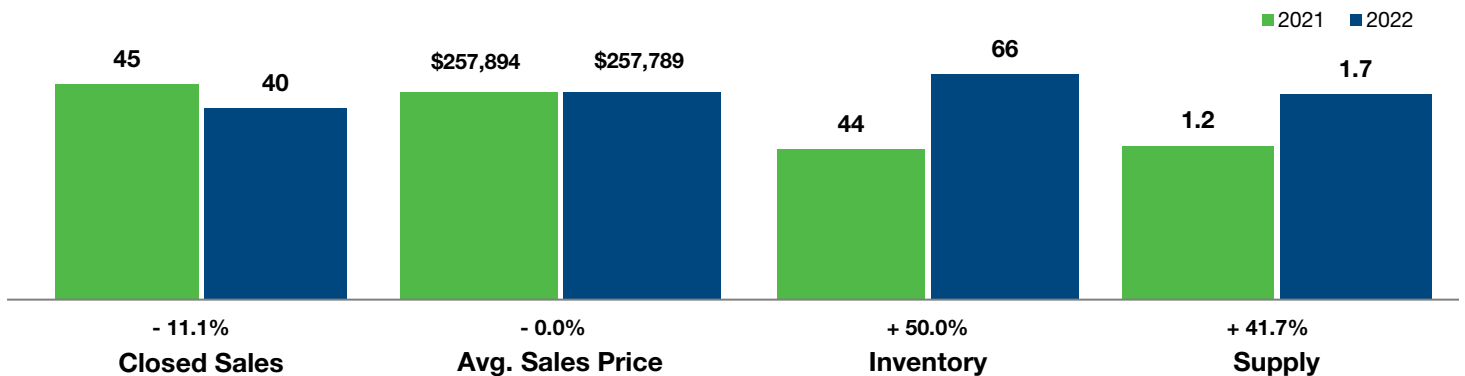


Lafayette, MO

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
Closed Sales	45	40	- 11.1%	206	198	- 3.9%
Average Sales Price*	\$257,894	\$257,789	- 0.0%	\$208,948	\$225,515	+ 7.9%
Median Sales Price*	\$190,000	\$225,500	+ 18.7%	\$171,750	\$195,338	+ 13.7%
Days on Market Until Sale	26	10	- 61.5%	27	24	- 11.1%
Percentage of Original List Price Received*	100.5%	99.2%	- 1.3%	98.8%	97.8%	- 1.0%
Pending Sales	50	41	- 18.0%	247	210	- 15.0%
Inventory	44	66	+ 50.0%	--	--	--
Supply	1.2	1.7	+ 41.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation

