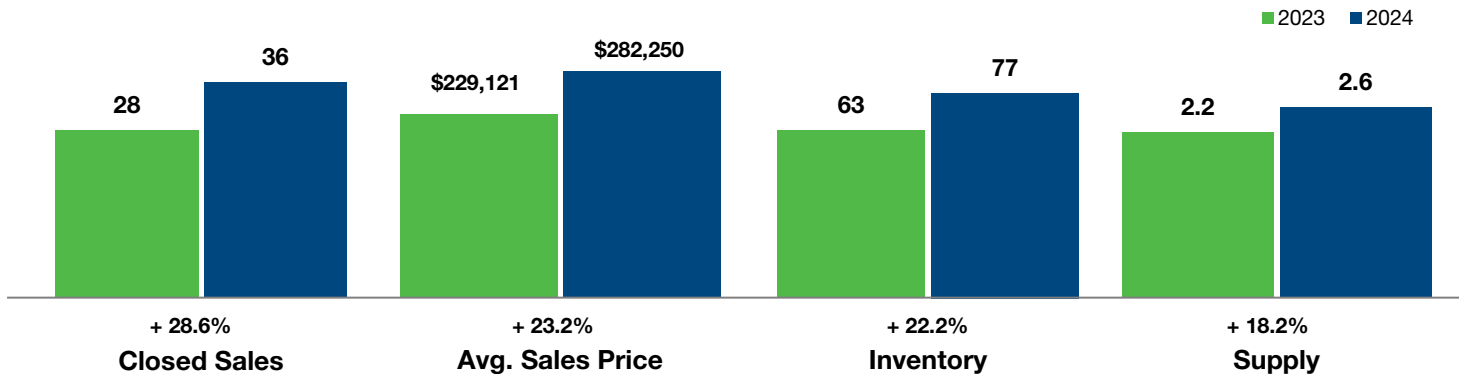


Lafayette, MO

Key Metrics	November			Year to Date		
	2023	2024	Percent Change	Thru 11-2023	Thru 11-2024	Percent Change
Closed Sales	28	36	+ 28.6%	297	337	+ 13.5%
Average Sales Price*	\$229,121	\$282,250	+ 23.2%	\$247,928	\$263,505	+ 6.3%
Median Sales Price*	\$180,000	\$239,250	+ 32.9%	\$206,000	\$225,000	+ 9.2%
Days on Market Until Sale	35	55	+ 57.1%	48	47	- 2.1%
Percentage of Original List Price Received*	94.3%	93.4%	- 1.0%	94.9%	96.2%	+ 1.4%
Pending Sales	25	14	- 44.0%	307	341	+ 11.1%
Inventory	63	77	+ 22.2%	--	--	--
Supply	2.2	2.6	+ 18.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Average Sales Price Rolling 12-Month Calculation

