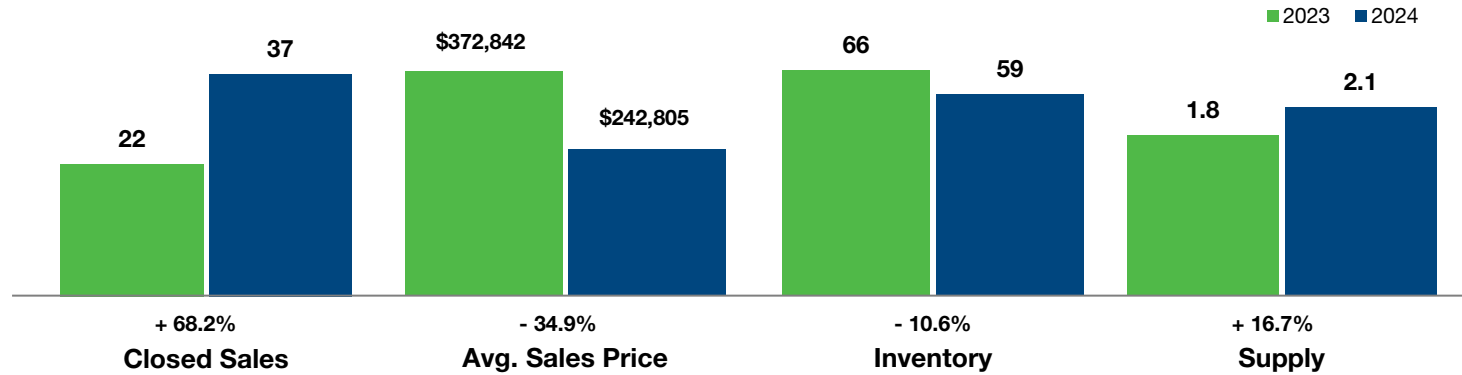


Lafayette, MO

	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
Closed Sales	22	37	+ 68.2%	66	81	+ 22.7%
Average Sales Price*	\$372,842	\$242,805	- 34.9%	\$270,809	\$227,352	- 16.0%
Median Sales Price*	\$277,000	\$208,000	- 24.9%	\$216,000	\$207,300	- 4.0%
Days on Market Until Sale	66	42	- 36.4%	60	45	- 25.0%
Percentage of Original List Price Received*	94.3%	94.5%	+ 0.2%	92.0%	96.1%	+ 4.5%
Pending Sales	32	37	+ 15.6%	86	92	+ 7.0%
Inventory	66	59	- 10.6%	--	--	--
Supply	1.8	2.1	+ 16.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Average Sales Price Rolling 12-Month Calculation

