Local Market Update – October 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

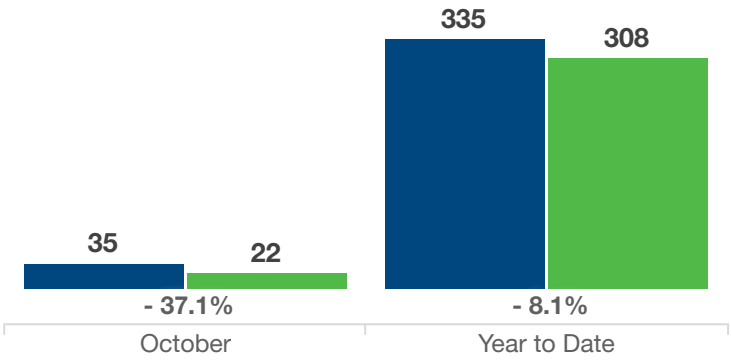
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Lafayette, MO

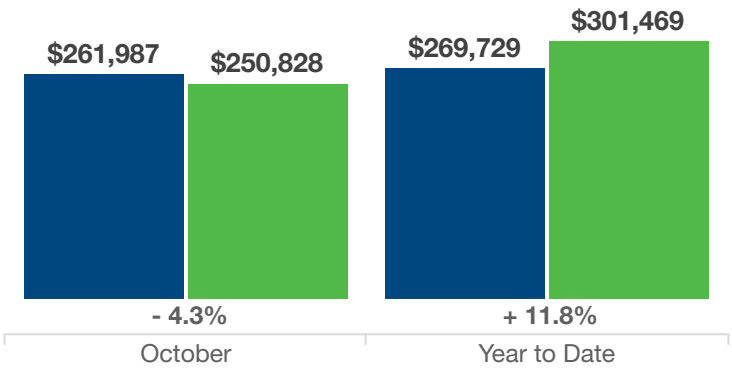
	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
Closed Sales	35	**22**	- 37.1%	335	**308**	- 8.1%
Average Sales Price*	$261,987	**$250,828**	- 4.3%	$269,729	**$301,469**	+ 11.8%
Median Sales Price*	$230,000	**$220,500**	- 4.1%	$233,750	**$243,000**	+ 4.0%
Days on Market Until Sale	59	**63**	+ 6.8%	50	**58**	+ 16.0%
Percentage of Original List Price Received	93.1%	**91.8%**	- 1.4%	95.1%	**94.8%**	- 0.3%
Pending Sales	28	**23**	- 17.9%	337	**302**	- 10.4%
Inventory	101	**104**	+ 3.0%	—	—	—
Supply	3.1	**3.5**	+ 12.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

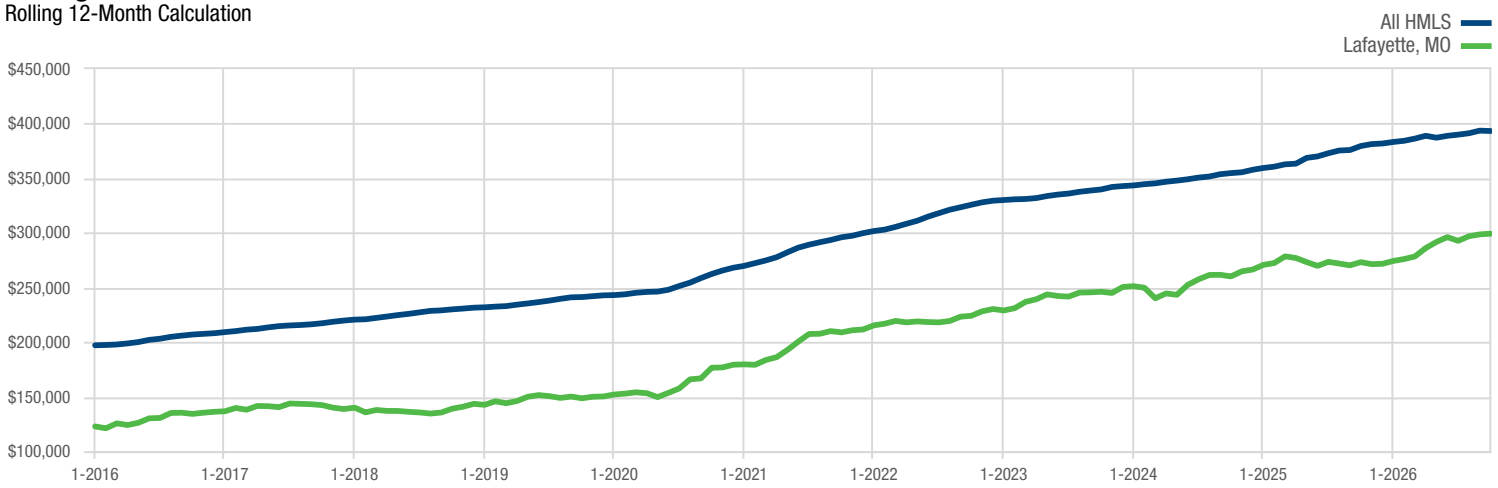


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.