Local Market Update – October 2026

KANSAS CITY REGIONAL ASSOCIATION OF REALTORS®

Heartland MLS
Property Data That Moves You.℠

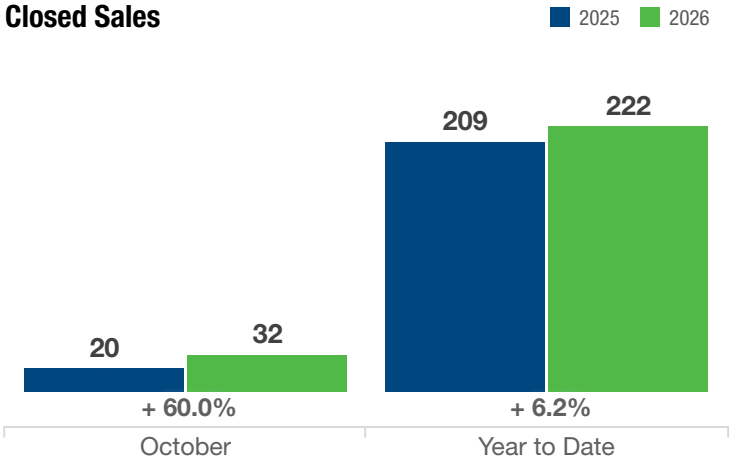
Northwest Missouri Chapter

Includes Atchison, Holt, and Nodaway counties in the State of Missouri

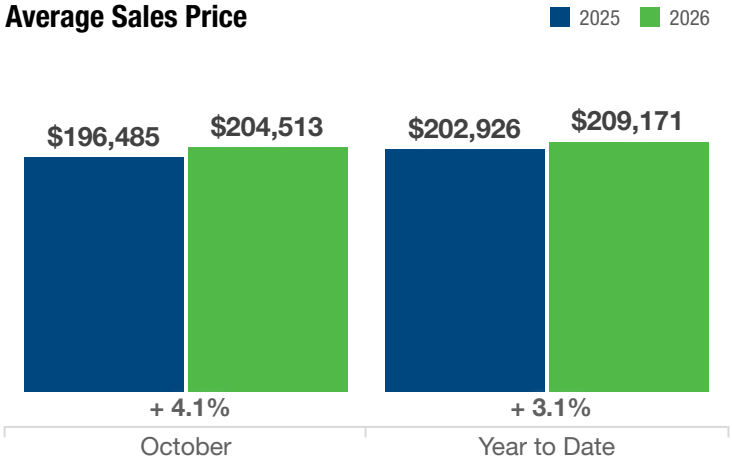
	October			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 10-2025**	**Thru 10-2026**	**% Change**
Closed Sales	20	**32**	+ 60.0%	209	**222**	+ 6.2%
Average Sales Price*	$196,485	**$204,513**	+ 4.1%	$202,926	**$209,171**	+ 3.1%
Median Sales Price*	$189,500	**$165,000**	- 12.9%	$172,250	**$170,000**	- 1.3%
Days on Market Until Sale	55	**79**	+ 43.6%	61	**74**	+ 21.3%
Percentage of Original List Price Received	91.3%	**90.6%**	- 0.8%	91.9%	**92.9%**	+ 1.1%
Pending Sales	32	**22**	- 31.3%	226	**222**	- 1.8%
Inventory	94	**85**	- 9.6%	—	—	—
Supply	4.6	**3.9**	- 15.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

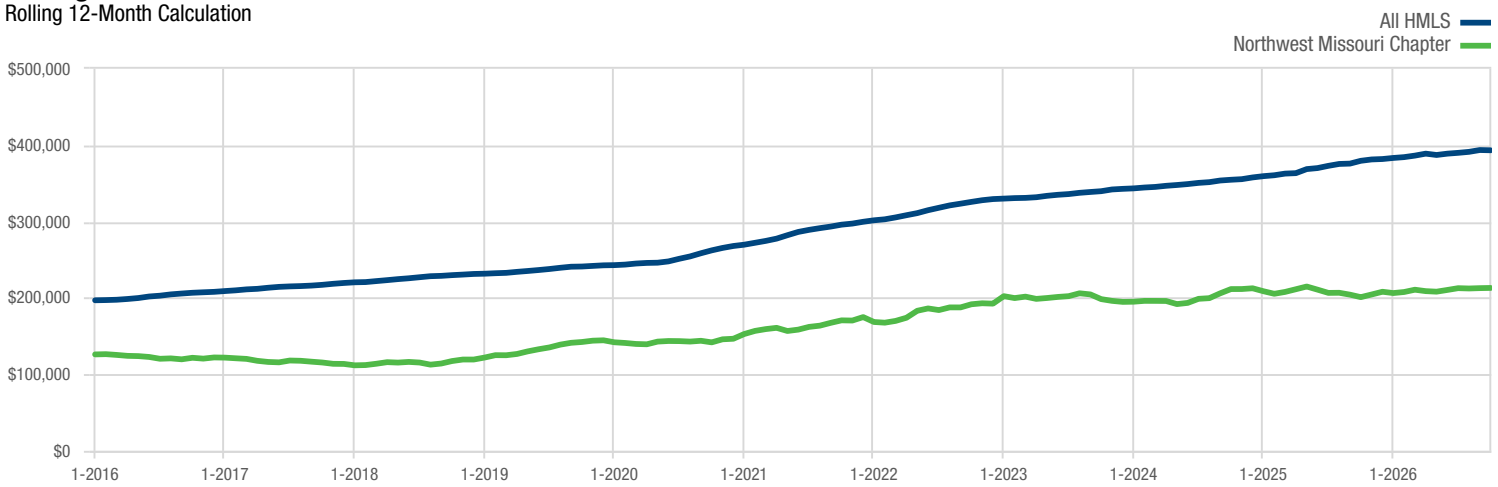


Average Sales Price



Average Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 7, 2026. Report provided by the Kansas City Regional Association of REALTORS®. All data from Heartland Multiple Listing Service. Report © 2026 ShowingTime Plus, LLC.